

Report covers major departments across Amazon and Walmart, including data on department visibility, sales, promotions, sponsored search, & in-department brand visibility





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#### Report Definitions

#### **Department Visibility**

The portion of visibility (proxy for impressions) of each department over Black Friday

#### **Top Brands by Share of Sales**

Estimates share of sales in the department by brand

#### **Top-Promoted Brands**

The brands with the most items on promotion in the category

#### **Discounts for Most Visible Items**

The most prevalent items during the Cyber 5 event with their associated discounts

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#### **Top-Sponsored Brands**

The top brands by share of observed advertisements

#### **Most Visible Brands**

The brands with the most visibility (similar to impressions)



### Multi-Retailer Analysis

# Department Visibility



#### • • Department Visibility | Amazon 2021 vs 2022

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#### amazon

Department	Share of 2021 Visibility	Share of 2022 Visibility	% Change in Search Visibility	% Change in Share
Home & Kitchen	22%	23%	17%	4%
Clothing, Shoes & Jewelry	18%	18%	11%	-1%
Electronics	11%	10%	5%	-7%
Toys & Games	9%	9%	6%	-6%
Sports & Outdoors	7%	7%	4%	-7%
Health & Household	6%	6%	17%	4%
Beauty & Personal Care	5%	6%	38%	22%
Tools & Home Improvement	5%	5%	5%	-7%
Grocery & Gourmet Food	3%	3%	34%	19%
Industrial & Scientific	3%	3%	10%	-2%
Office Products	2%	2%	13%	0%
Patio, Lawn & Garden	2%	2%	4%	-7%
Pet Supplies	2%	2%	17%	3%
Baby	1%	1%	18%	5%
Arts, Crafts & Sewing	2%	1%	0%	-11%
Automotive	1%	1%	21%	8%
Video Games	1%	1%	5%	-6%

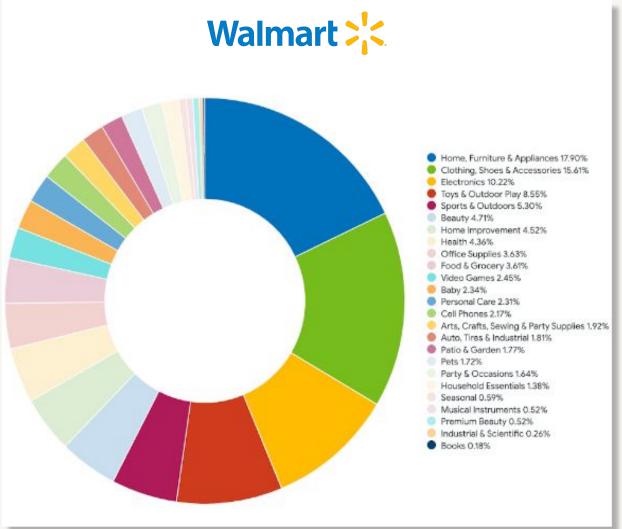
#### • • • Department Visibility | Walmart 2021 vs 2022

#### Walmart >

Department	Share of 2021 Visibility	Share of 2022 Visibility	% Change in Search Visibility	% Change in Share
Home, Furniture & Appliances	18%	18%	11%	0%
Clothing, Shoes & Accessories	15%	16%	18%	7%
Electronics	13%	13%	8%	-2%
Toys & Outdoor Play	9%	9%	8%	-2%
Health & Personal Care	7%	7%	8%	-2%
Sports & Outdoors	5%	5%	10%	0%
Beauty	5%	5%	22%	10%
Home Improvement	5%	5%	6%	-4%
Office Supplies	4%	4%	6%	-4%
Food & Grocery	3%	4%	18%	7%
Arts, Crafts, Sewing & Party Supplies	4%	4%	-2%	-11%
Video Games	3%	2%	5%	-5%
Baby	2%	2%	11%	1%
Auto, Tires & Industrial	2%	2%	12%	1%
Patio & Garden	2%	2%	1%	-8%
Pets	2%	2%	13%	2%
Household Essentials	1%	1%	7%	-3%
Industrial & Scientific	0%	0%	-21%	-28%

#### • • • Department Visibility | 2022 Side-by-Side Comparison





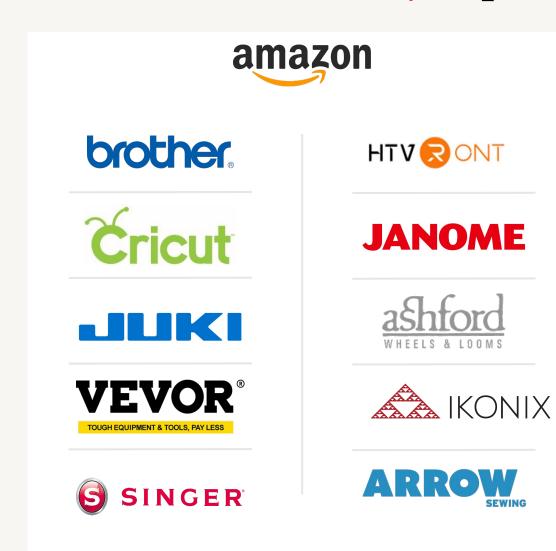


## Multi-Retailer Analysis

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# Arts & Crafts

#### • • • Arts & Crafts | Top Brands by Share of Sales







#### • • • Arts & Crafts | Top-Promoted Brands



	Badge Type >	Black Friday	Cyber Monday	Discount	Limited Time Deal
Brand	Item Count ∨	Items	Items	Items	Items
HTVRONT	489	444	458	2	29
ARTEZA	372	308	343	3	24
CRICUT	276	92	82	183	50
CAYDO	166	142	150	24	Ø
LET'S RESIN	129	107	119	3	Ø
PH PANDAHALL	129	32	36	80	Ø
LUXJA ····	121	82	89	29	Ø
PLLIEAY	120	99	115	5	Ø
SHUTTLE ART	113	109	111	Ø	3
EYE CANDY	111	Ø	Ø	111	Ø
EUTENGHAO	93	82	85	2	Ø
NEW BROTHREAD	88	84	82	Ø	1
HYING	87	65	67	Ø	1
NICPRO	85	74	79	10	Ø
TECKWRAP	80	59	70	Ø	Ø
WILLBOND	79	14	19	58	Ø



	Badge Type >	Black Friday	Cyber Monday	Rollback
Brand	Item Count ~	Items	Items	Items
SINGER	35	1	1	33
CRICUT	33	8	10	21
BERNAT	31	2	1	29
COLORBK	29	Ø	Ø	29
CRAYOLA	25	1	1	24
DECOART	10	Ø	Ø	10
DAVID TEXTILES, INC	9	Ø	Ø	9
THE PIONEER WOMAN	9	Ø	Ø	9
SHARPIE	7	1	1 000	6
SISER	7	Ø	Ø	7
WESTCOTT	7	Ø	Ø	7
FISKARS	6	Ø	Ø	6
LION BRAND	6	Ø	Ø	6
MAINSTAYS	6	Ø	Ø	6

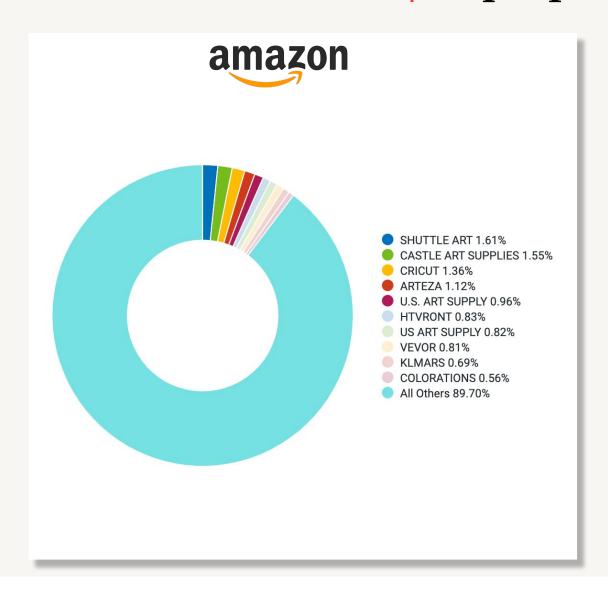
#### • • • Arts & Crafts | Discounts on Most Visible Items

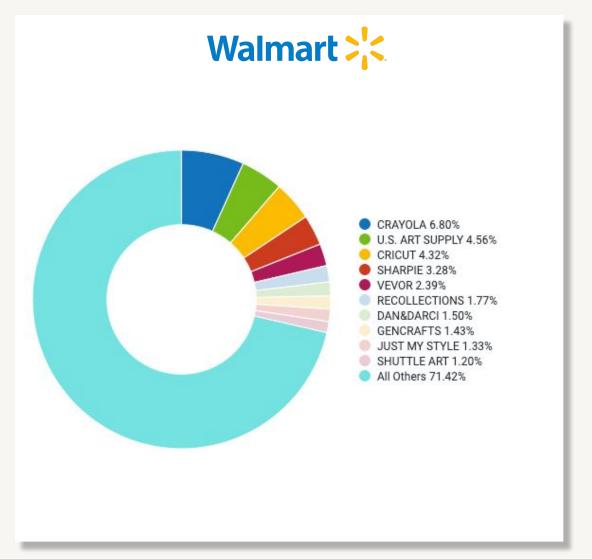
amazon							
Item ID	Title	Brand	Search Visibility Score	Best Promo Price	% Discount		
B096Z5MCHJ	Flat Clay Beads for Jewelry Bracelet Making Kit,6mm 20 Colors Flat Polymer Heishi Beads DIY Arts and Cr	KLMARS	3,203,461	\$15.99	9.8%		
B08CLVVJ8C	Marbling Paint Art Kit for Kids - Arts and Crafts for Girls & Boys Ages 6-12 - Craft Kits Art Set - Best Tween	DAN&DARCI	2,700,810	\$11.99	30.6%		
B00TF7ZZM2 ····	WikkiStix Sensory Fidget Toy, Arts and Crafts for Kids, Non-Toxic, Waxed Yarn, 6 inch, Reusable Molding an	WIKKISTIX	2,284,382	\$5.60	23.5%		
B0772XSNXY	iBayam Journal Planner Pens Colored Pens Fine Point Markers Fine Tip Drawing Pens Porous Fineliner Pei	IBAYAM	2,247,890	\$6.39	16.2%		
B07M6CDS77	Charm Bracelet Making Kit, Jewelry Making Supplies Mermaid Unicorn Gifts for Teen Girls Crafts for Girls	MONOCHEF	2,226,518	\$14.39	28.7%		
B08GKZX76K ···	Gem Art, Kids Diamond Painting Kit - Big 5D Gems - Arts and Crafts for Kids, Girls and Boys Ages 6-12 - Ge	DAN&DARCI	2,217,036	\$11.99	20.0%		
B01E4LWBLQ	Luna Bean Hand Casting Kit Couples - Plaster Hand Mold Casting Kit, Anniversary Gift for Couple, DIY Gifts	LUNA BEAN	1,672,069	\$26.00	29.1%		
B08BNNV3JY ····	Caliart Acrylic Paint Set With 12 Brushes, 24 Colors (59ml, 2oz) Art Craft Paints for Artists Kids Students B	CALIART	1,605,738	\$21.99	11.8%		
B088K3FQ7W	ARTDOT Diamond Painting Storage Containers, 60 Slots Diamond Painting Accessories Shockproof Jars f	ARTDOT	1,492,336	\$15.99	18.8%		
B07G4V5PGJ ···	Cricut EasyPress 2 Heat Press Machine (9 in x 9 in), Ideal for T-Shirts, Tote Bags, Pillows, Aprons & More, P	CRICUT	1,395,775	\$99.00	3.2%		
B092RFHRVW ····	Dylan & Rylie Hand Casting Kit Couples - Plaster Hand Mold Casting Kit, DIY Kits for Adults and Kids, Wedd	DYLAN & RYLIE ····	1,387,682	\$27.73	25.0%		
B09WY3Z6C8	TINY FUN 12 Pack Diamond Painting Kits for Adults 5D Diamond Art Kit for Beginners, DIY Paint with Roun	TINY FUN	1,367,795	\$23.79	10.4%		
B0B5TR8Y3M	TORRAS Shockproof Designed for iPhone 14 Pro Case, [Military-Grade Drop Tested] Translucent Matte Har	TORRAS	1,330,251	\$15.99	20.0%		
B08JCD4PS6 ···	Art Supplies, iBayam 150-Pack Deluxe Wooden Art Set Crafts Drawing Painting Kit with 1 Coloring Book, 2	IBAYAM	1,327,347	\$30.31	13.2%		
B09G2979JS	Gionlion 6000 Pcs Clay Beads for Bracelet Making, 24 Colors Flat Round Polymer Clay Beads 6mm Spacer	GIONLION	1,269,728	\$13.11	18.0%		
B07Z86PHP8	Posca Full Set of 8 Acrylic Paint Pens with Reversible Medium Point Pen Tips, Posca Pens are Acrylic Pain	POSCA ···	1,245,166	\$15.01	25.1%		
B0B81QSZ7J	276 PCS Art Supplies Drawing Art Kit for Kids Adults Set with Double Sided Trifold Easel Box with Oil Paste	COLOMERA ARTS	1,240,621	\$19.99	14.5%		
B09MCJVML7	Aechy Colored Curve Pens for Note Taking, Dual Tip Markers with 5 Different Curve Shapes & 8 Colors Fine	AECHY	1,226,754	\$12.99	27.8%		

#### • • • Arts & Crafts | Discounts on Most Visible Items

Walmart > <							
Item ID	Title	Brand	Search Visibili V	Best Promo Price	% Discount		
147310269	70pcs 5D Diamonds Painting Tools and Accessories Kits, EEEkit DIY Diamond Cross Stitch Kits with	EEEKIT	1,918,513	\$9.99	10.1%		
605954177	Branch Lights 30" 20LED Lighted Branches Battery Operated Warm White Led Twigs Lighted Willow E	PRETTY COMY	1,895,705	\$6.49	15.6%		
35434869	Crayola Ultra-Clean Washable Broad Line Markers, School Supplies, Stocking Stuffers, 10 Count	CRAYOLA	1,864,862	\$2.47	38.8%		
622343372	Nespresso Vertuo Plus Coffee and Espresso Maker by De'Longhi, Black	NESPRESSO	1,851,283	\$118.00	28.5%		
509957551	AGLUCKY Countertop Ice Maker, Makes 26 lbs of Ice in 24 Hours	AGLUCKY	1,678,340	\$87.00	8.5%		
604632680	Keurig K-Compact Single-Serve K-Cup Pod Coffee Maker, Moonlight Grey	KEURIG	1,473,761	\$49.00	44.9%		
596266258	Seckton Arts and Crafts for Kids Ages 6-12, 3 Pack 3D String Art Kit for Girls, Christmas Birthday Gifts	SECKTON	1,344,167	\$16.99	8.9%		
823638324	Crayola Christmas Countdown Advent Calendar, Holiday Gifts For Kids	CRAYOLA	1,261,095	\$21.97	4.7%		
507936392	Hommoo DIY 5D Diamond Painting Kit, Abstract Art Full Drill Diamond Painting by Number Kits Rhine	TOPCOBE	1,152,791	\$11.98	9.9%		
332109432	Cricut Maker 3 Machine Smart Vinyl & Tools Bundle	CRAFT-E-CORNER	1,081,686	\$449.99	1.2%		
458948574	Cuisinart Coffee Center™ 12 Cup Coffeemaker & Single-Serve Brewer	CUISINART	1,057,480	\$99.00	30.5%		
888389265	BIC BodyMark Temporary Tattoo Art Markers	BIC	981,407	\$23.59	5.3%		
900102358	Dan&Darci Soap Making Kit for Kids - Kids Crafts Science Project Toys - Gifts for Girls and Boys Ages	DAN&DARCI	953,070	\$14.99	21.0%		
548036788	VEVOR 5 in 1 Heat Press Heat Press Machine Digital Multifunctional Sublimation T-Shirt Heat Press	VEVOR	908,374	\$159.99	6.0%		
16904604	Crayola Broad Line Markers, 10 Count, Back to School Supplies, Beginner Child	CRAYOLA	899,076	\$0.97	60.9%		
17094365	Cra-Z-Art Colored Pencils, 12 Count, Beginner Ages 4 and up	CRA-Z-ART	886,619	\$0.75	61.9%		

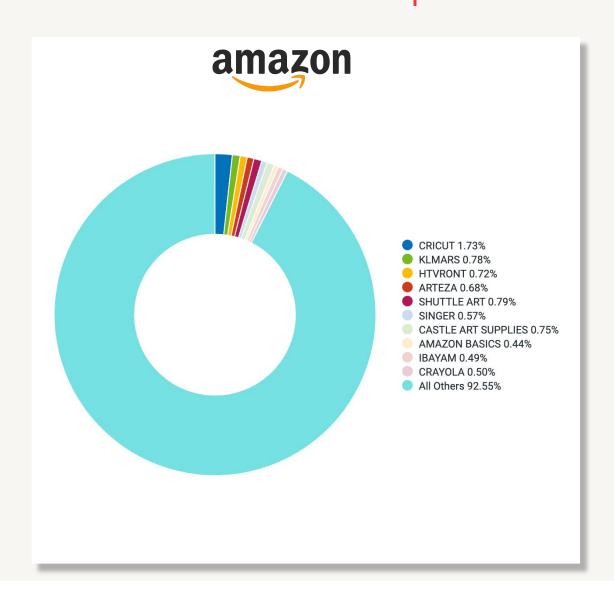
#### • • • Arts & Crafts | Top-Sponsored Brands

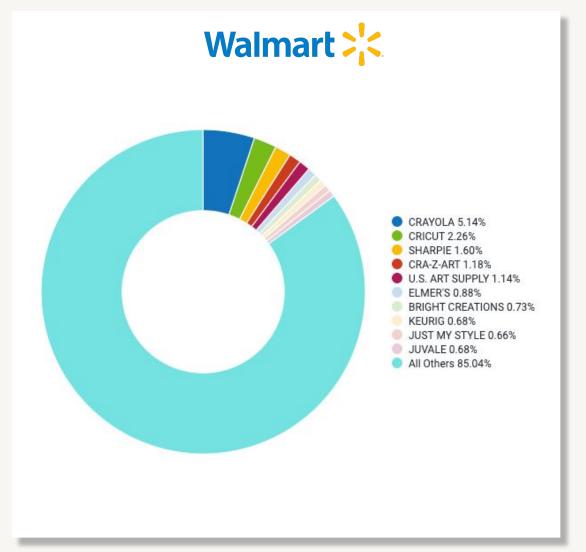






#### • • • Arts & Crafts | Most Visible Brands







### Multi-Retailer Analysis

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# Baby

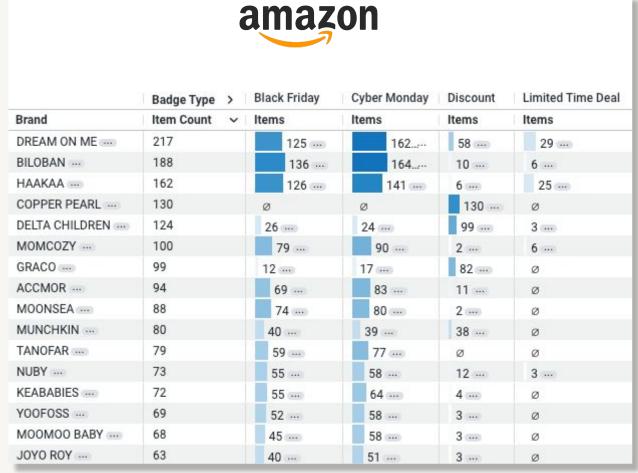


#### • • • Baby | Top Brands by Share of Sales





#### • • • Baby | Top-Promoted Brands





	Badge Type >	Black Friday	Cyber Monday	Rollback
Brand	Item Count ~	Items	Items	Items
DREAM ON ME	41	Ø	Ø	41
FISHER-PRICE	39	Ø	1	38
BABY TREND	26	Ø	Ø	26
EVOLUR	19	Ø	0	19
VTECH	18	1	3	15
INFANTINO	17	1	Ø	16
SAFETY 1ST	16	6	8	9
GRACO	15	8	12	4
DISNEY	15	Ø	Ø	15
OH! MAMMA	14	Ø	Ø	14
BABY EINSTEIN	12	4	6	7
BRIGHT STARTS	12	2	2	10
EVENFLO	12	Ø	4	8
LITTLE PEOPLE	10	Ø	1	9

17

#### • • • Baby | Discounts on Most Visible Items

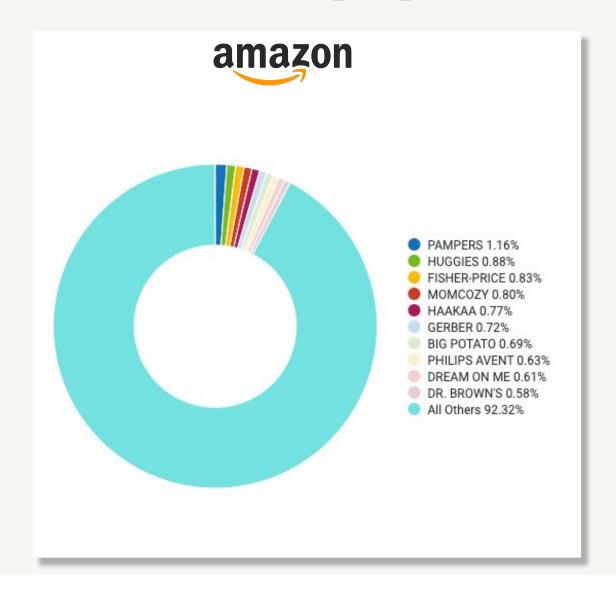
Item ID	amazon	Brand	Search Visibility V	Best Promo	% Discount
item ib	Title	bianu	Score	Price	% Discouli
B07PY7GLKV	BRIGHTWORLD Moon Lamp Galaxy Lamp 5.9 inch 16 Colors LED 3D Moon Light Lava Lamp, Remote & Touch Control Star	RIGHTWORLD (6	3,415,301	\$19.53	20.8%
B07XC6YCC5	Infinno Inflatable Tummy Time Mat Premium Baby Water Play Mat for Infants and Toddlers Baby Toys for 3 to 24 Months,	INFINNO	2,158,739	\$10.81	23.2%
B07CRSXMW8 ····	VTech Sit-To-Stand Learning Walker (Frustration Free Packaging), Blue	VTECH	2,052,239	\$27.49	31.3%
B079JL2FSY ···	Fisher-Price Pretend Video Game Controller Baby Toy with Music Lights and Learning Songs, Fine Motor Toy	ISHER-PRICE	2,009,528	\$5.59	20.0%
B07WVWSVL3	Insulated Lunch Bag for Women/Men - Reusable Lunch Box for Office Work School Picnic Beach - Leakproof Cooler Tote B	TIBLUE	1,992,301	\$17.08	10.1%
B07MP6VXRN	Baby Diapers Size 1 (8-14 lbs), 198ct, Huggies Little Snugglers Newborn Diapers	HUGGIES	1,987,938	\$45.97	14.0%
B07FLMNQRG	Splashin'kids Inflatable Tummy Time Premium Water mat Infants and Toddlers is The Perfect Fun time Play Activity Center	LASHIN'KIDS	1,815,966	\$10.65	36.9%
B07KRY43KN	Echo Glow - Multicolor smart lamp for kids, a Certified for Humans Device - Requires compatible Alexa device	AMAZON	1,811,642	\$16.99	43.3%
B07C3SWZXK	Diaper Bag Backpack, RUVALINO Multifunction Travel Back Pack Maternity Baby Changing Bags, Large Capacity, Waterpro	RUVALINO	1,732,571	\$31.99	17.2%
B01NASH63G	The Honest Company Clean Conscious Wipes   100% Plant-Based, 99% Water, Baby Wipes   Hypoallergenic, Dermatologist	ONEST COMPA	1,696,534	\$31.18	5.3%
B09V11TWJ7	LiKee Baby Sensory Toys Montessori Pull String Learning Ropes with Simple Bubble & Sliding Balls for Motor Skills, Tactile :	LIKEE	1,604,191	\$12.79	18.3%
B091CWVDC4	Femuar Lunch Box for Men Women Adults Small Lunch Bag for Office Work School - Reusable Portable Lunchbox, Black	FEMUAR	1,498,589	\$11.99	20.0%
B07MLFKP1G	Mom's Choice Awards Winner-Cumbor 29.5-46" Auto Close Safety Baby Gate, Extra Tall and Wide Child Gate, Easy Walk Th	CUMBOR	1,492,214	\$79.99	7.4%
B095PCSV4T ····	WLIVE 9-Drawer Dresser, Fabric Storage Tower for Bedroom, Nursery, Entryway, Closets, Tall Chest Organizer Unit with Tex	WLIVE	1,414,366	\$83.99	9.7%
B08MT3D361	Forehead Thermometer for Adults and Kids, Digital Infrared Thermometer Gun with Fever Alarm, Fast Accurate Results, Ea	GOODBABY	1,402,588	\$14.99	22.3%
B08QRYHC38	Baby Diapers Size 3 (16-28 lbs), 156 Ct, Huggies Little Movers	HUGGIES	1,389,196	\$45.98	21.9%
B08YYVRXLM	Momcozy Pregnancy Pillows, U Shaped Full Body Maternity Pillow with Removable Cover - Support for Back, Legs, Belly, H	MOMCOZY	1,384,894	\$36.54	13.1%

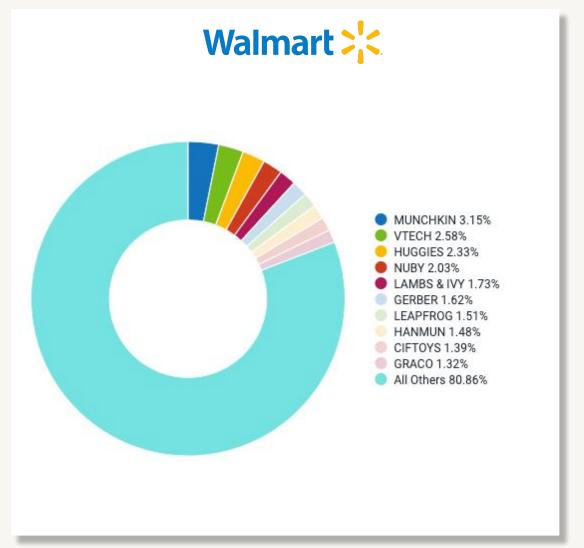
#### • • • Baby | Discounts on Most Visible Items



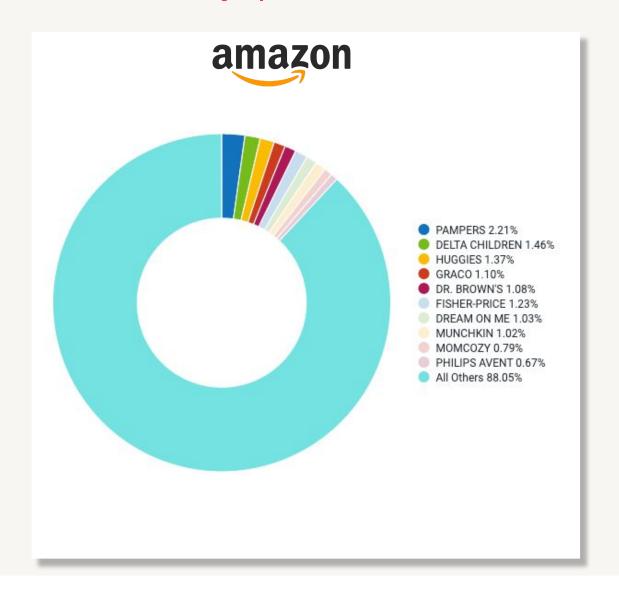
Item ID	Title	Brand	Search Visibility ~ Score	Best Promo Price	% Discount
575469076	Jolly Jammies Buffalo Plaid Matching Family Christmas Union Suit Pajama Set	JOLLY JAMMIES	4,272,245	\$17.49	12.1%
681241086	Fisher-Price Plush Puppy Baby Toy with Smart Stages Learning Content and Lights, Laugh & Le	FISHER-PRICE	3,573,838	\$11.88	22.3%
134091690	CifToys Musical Duck Toys for 1 2 3 Year Old Gifts with Lights and Adjustable Sound	CIFTOYS	3,238,931	\$18.97	9.6%
993009549	IRONCK Industrial Computer Desk 55", Home Office Desk with Printer Monitor Stand Large Wor	IRONCK	2,721,218	\$135.98	5.6%
10854098	Little Tikes TotSports Kids T-Ball Set with Bat and 2 Balls, Outdoor Backyard Toy Sports Play Se	LITTLE TIKES	2,476,400	\$10.89	31.5%
782173128	Jolly Jammies Plaid Bears Matching Family Christmas Pajama Set, Women's	JOLLY JAMMIES	2,250,316	\$11.99	16.4%
382214761	TaoTronics Humidifiers, 4L Cool Mist Ultrasonic Humidifier for Bedroom Home Office	TAOTRONICS	2,162,026	\$39.99	4.5%
14668541	Little Tikes TotSports Easy Score Toy Basketball Hoop with Ball, Height Adjustable, Indoor Outc	LITTLE TIKES	1,980,738	\$24.88	28.9%
1183749529	Levoit Ultrasonic Cool Mist Humidifier for Room, 3L Top Fill Vaporizer for Large Rooms, Bedroo	LEVOIT	1,973,746	\$37.99	8.9%
54224321	Fisher-Price Little People See n Say Toddler Toy with Music and Sounds, World of Animals	LITTLE PEOPLE	1,794,033	\$12.00	16.4%
162985469	Big Joe Joey Bean Bag Chair, Black SmartMax Fabric	BIG JOE	1,607,779	\$25.00	31.9%
258274012	Safety 1st Filter Free Cool Mist Humidifier, Blue	SAFETY 1ST	1,605,440	\$27.99	9.3%
32803180	Hot Wheels Mystery Models Die-cast Car Vehicle Playset	HOT WHEELS	1,540,535	\$1.17	47.7%
452769720	Miko Home Air Purifier with Multiple Speeds Timer True HEPA Filter to Safely Remove Dust, Po	MIKO	1,503,380	\$69.99	3.3%
238461947	Gabby's Dollhouse, Pillow Cat's Sweet Dreams Bedroom Playset with Figure	GABBY'S DOLLHOUSE	1,424,618	\$10.00	53.5%
481435060	Amolife Full Bed Frame with Adjustable Headboard, Diamond Button Tufted Style, Black	AMOLIFE	1,396,069	\$170.98	5.0%

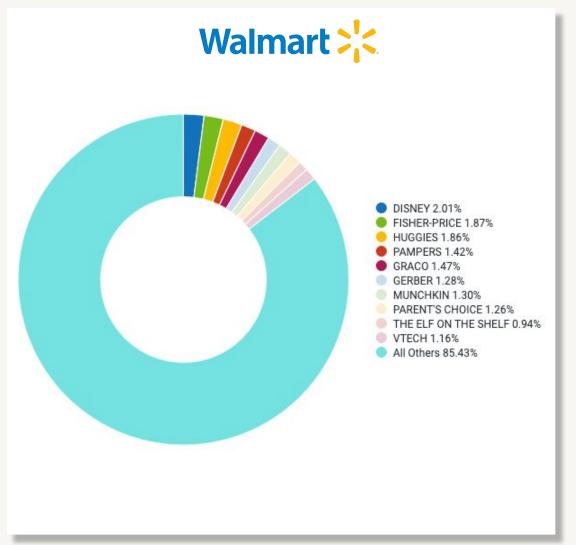
#### Baby | Top-Sponsored Brands





#### • • • Baby | Most Visible Brands





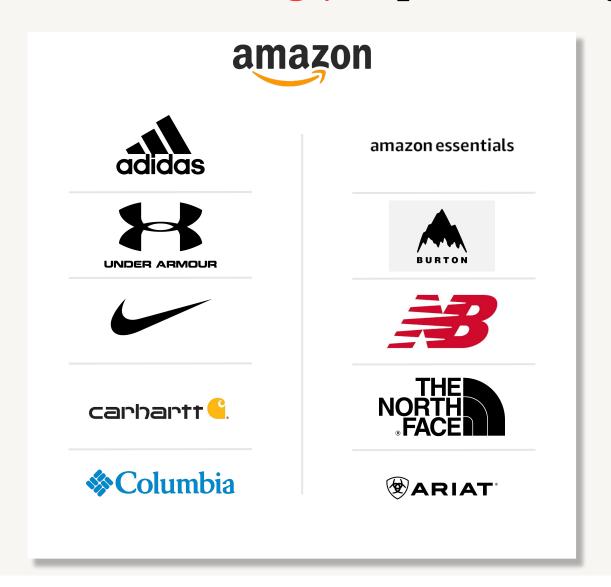


## Multi-Retailer Analysis

# Clothing



#### • • • Clothing | Top Brands by Share of Sales





#### • • • Clothing | Top-Promoted Brands

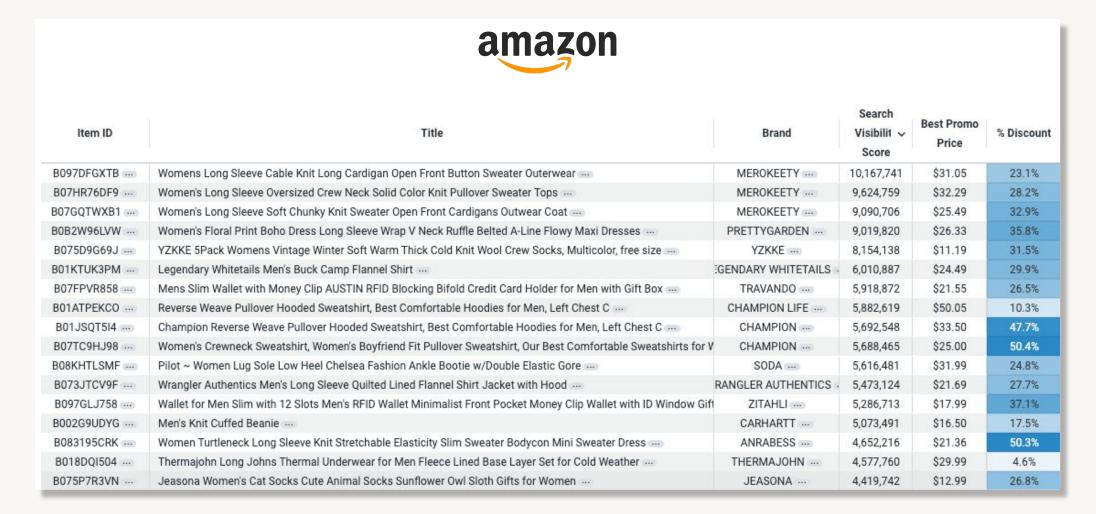


	Badge Type >	Black Friday	Cyber Mo	Discount	Limited Time Deal
Brand	Item Count ~	Items	Items	Items	Items
AMAZON ESSENTIALS	7,359	4,172	4,881	1,432	110
DREAM PAIRS	4,376	3,018	3,716	10	9
EKOUAER	2,617	1,616	2,159	31	Ø
UNDER ARMOUR	2,427	1,051	1,187	1,086	10
ADIDAS	2,159	448	397	1,668	3
DICKIES	2,047	1,105	1,470	473	4
THE CHILDREN'S PLACE	1,877	135	111 📾	1,751	1
LEVI'S	1,753	1,252	186	605	130
GRACE KARIN	1,655	1,157	1,342	52	8
NEW BALANCE	1,491	739	902	375	13
COOFANDY	1,383	855	1,086	18	16
GOODTHREADS	1,341	816	1,040	75	18
SIMPLE JOYS BY CARTER'	1,316	697	989	214	18
NIKE	1,248	1	1	1,247	Ø
CALVIN KLEIN	1,176	407	635	515	8
TOMMY HILFIGER	1,170	324	596	552	11



	Badge Type >	Black Friday	Cyber Monday	Rollback
Brand	Item Count ~	Items	Items	Items
CHAMPION	697	548	106	266
TIME AND TRU	299	95	99	159
HANES	240	15	9	225
UNDER ARMOUR	137	135	2	Ø
OH! MAMMA	117	Ø	Ø	117
ATHLETIC WORKS	102	70	41	19
DREAMERS BY DEBUT	96	90	71	Ø
NINE.EIGHT	96	74	64	Ø
WRANGLER	94	75	29	9
REEBOK	79	35	26	38
NO BOUNDARIES	75	24	22	43
JUSTICE	73	20	14	50
SKECHERS	71	Ø	Ø	71
FRUIT OF THE LOOM	62	32	3	28

#### • • • Clothing | Discounts on Most Visible Items



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#### • • • Clothing | Discounts on Most Visible Items

Crocs Unisex Baya Clog ...

911208614 ...

818875746 ...

401195062 ...



CROCS ...

CSHIDWORLD ...

4,013,398

3,937,916

3,853,041

29.4%

20.4%

13.0%

26

\$24.99

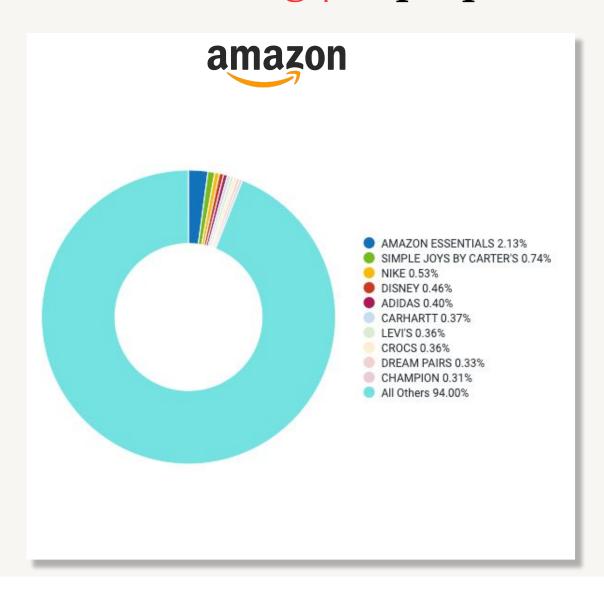
\$25,48

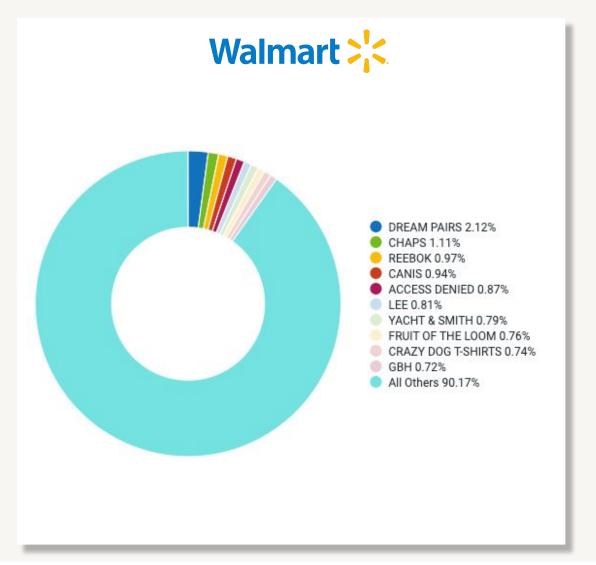
\$17.89

Aleumdr Women Button Neck Sweater Long Sleeve Chunky Oversized Fall Tunic Sweaters 16 ALEUMDR SWIMWEAR ....

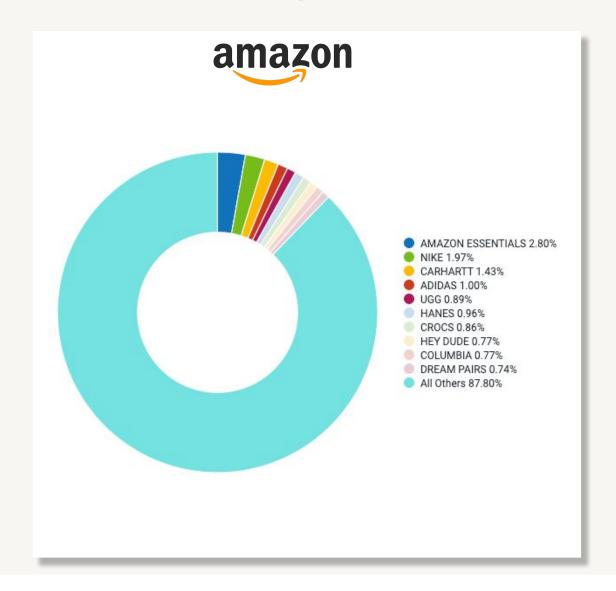
Wireless EarbudsBluetooth 5.0 Wireless Earbuds Bluetooth Headphones with Deep Bass HiFi

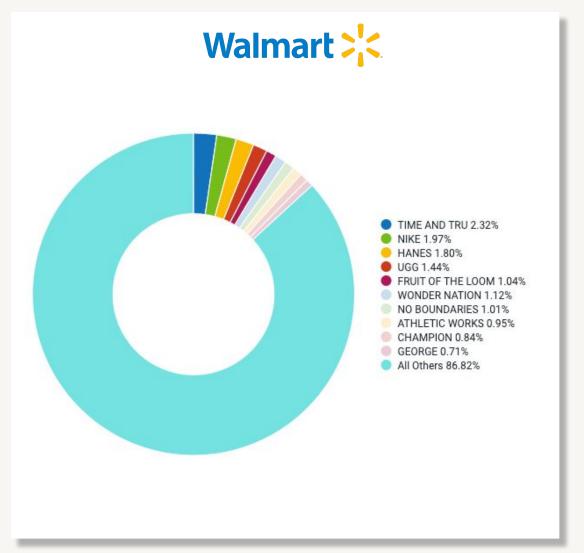
#### • • • Clothing | Top-Sponsored Brands





#### • • • Clothing | Most Visible Brands





### Multi-Retailer Analysis

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# Electronics

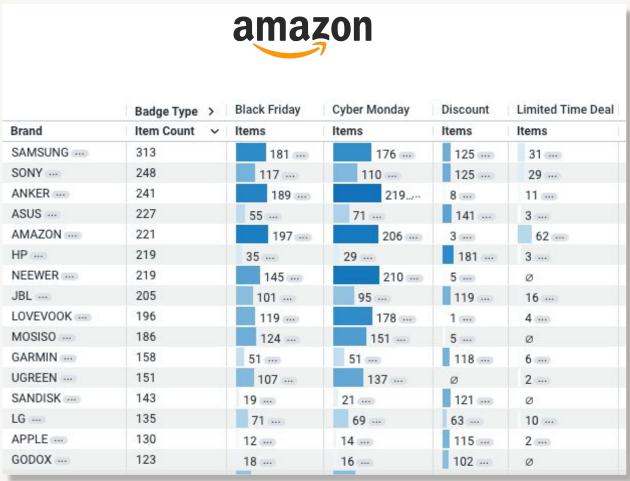
#### • • • Electronics | Top Brands by Share of Sales



Privileged & Confidential



#### • • • Electronics | Top-Promoted Brands





	Badge Type >	віаск глазу	Cyber Monday	Rollback	
Brand	Item Count ∨	Items	Items	Items	
APPLE	123	60	62	47	
ELECTRONIC ARTS	63	52	26	22	
ONN. ···	47	14	12	32	
SONY	47	39	20	6	
SAMSUNG	32	10	17	16	
NINTENDO	25	25	14	Ø	
HP	23	10	12	11	
LG	15	2	1 000	13	
CONTIXO	14	9	12	Ø	
VIZIO	14	2	2	12	
STRAIGHT TALK	14	Ø	Ø	14	
GATEWAY	13	6	9	4	
ITECH	13	11	8	1	
OTTERBOX	13	13	13	Ø	

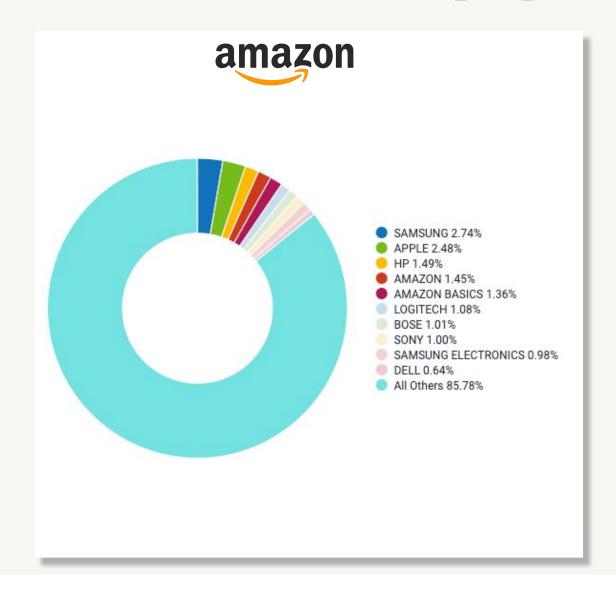
#### • • • Electronics | Discounts on Most Visible Items

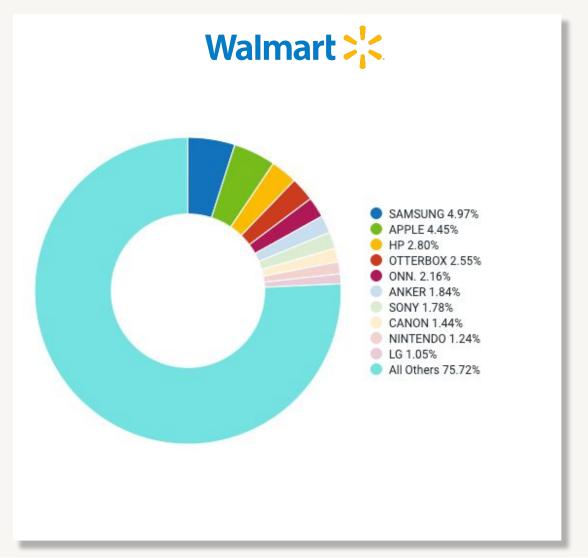
amazon							
Item ID	Title	Brand	Search Visibilit V	Best Promo Price	% Discount		
B0BDHWDR12	Apple AirPods Pro (2nd Generation) Wireless Earbuds, Up to 2X More Active Noise Cancelling, Adaptive Transparency, Personal	APPLE	15,183,587	\$199.99	8.9%		
B07PXGQC1Q ···	Apple AirPods (2nd Generation) Wireless Earbuds with Lightning Charging Case Included. Over 24 Hours of Battery Life, Effortle	APPLE	12,348,557	\$79.00	14.5%		
B096SV8SJG ····	Beats Studio Buds - True Wireless Noise Cancelling Earbuds - Compatible with Apple & Android, Built-in Microphone, IPX4 Ratin	BEATS	11,261,717	\$89.95	9.9%		
B07FZ8S74R	Echo Dot (3rd Gen, 2018 release) - Smart speaker with Alexa - Charcoal	AMAZON	10,364,658	\$14.99	26.4%		
B08GC1G4Y9	Cell Phone Stand with Wireless Bluetooth Speaker and Anti-Slip Base HD Surround Sound Perfect for Home and Outdoors with I	JTEMAN	8,900,517	\$19.91	19.0%		
B0B789CGGQ	Xbox Elite Wireless Controller Series 2 Core – White	XBOX	6,810,929	\$121.95	5.8%		
B098RKWHHZ ····	Nintendo Switch - OLED Model w/ White Joy-Con	NINTENDO	6,805,622	\$334.00	4.0%		
B099VMT8VZ ···	Meta Quest 2 — Advanced All-In-One Virtual Reality Headset — 128 GB	OCULUS	6,478,334	\$388.50	2.6%		
B097F4V3FJ	JBL Vibe 200TWS True Wireless Earbuds - Black	JBL	6,324,851	\$24.95	5.0%		
B08N5LNQCX ···	2020 Apple MacBook Air Laptop: Apple M1 Chip, 13" Retina Display, 8GB RAM, 256GB SSD Storage, Backlit Keyboard, FaceTime	APPLE	5,724,746	\$799.00	0.7%		
B09G9FPHY6	2021 Apple 10.2-inch iPad (Wi-Fi, 64GB) - Space Gray	APPLE	5,711,931	\$269.99	3.5%		
B096SRYXMP ···	Beats Studio Buds - True Wireless Noise Cancelling Earbuds - Compatible with Apple & Android, Built-in Microphone, IPX4 Ratio	BEATS	5,709,357	\$89.95	9.8%		
B09B8V1LZ3	All-New Echo Dot (5th Gen, 2022 release)   Smart speaker with Alexa   Charcoal	AMAZON	5,408,175	\$24.99	27.2%		
B07RGZ5NKS ···	TOZO T6 True Wireless Earbuds Bluetooth 5.3 Headphones Touch Control with Wireless Charging Case IPX8 Waterproof Stereo	T0Z0	5,267,838	\$20.99	15.1%		
B09B8W5FW7	All-New Echo Dot (5th Gen, 2022 release) with clock   Smart speaker with clock and Alexa   Cloud Blue	AMAZON	5,187,710	\$39.99	15.8%		
B08BX7FV5L	Fire HD 10 tablet, 10.1", 1080p Full HD, 32 GB, latest model (2021 release), Black	AMAZON	5,169,645	\$74.99	23.7%		
B098FKXT8L	Bose QuietComfort 45 Bluetooth Wireless Noise Cancelling Headphones - Triple Black	BOSE	5,094,358	\$229.00	14.6%		

#### • • • Electronics | Discounts on Most Visible Items

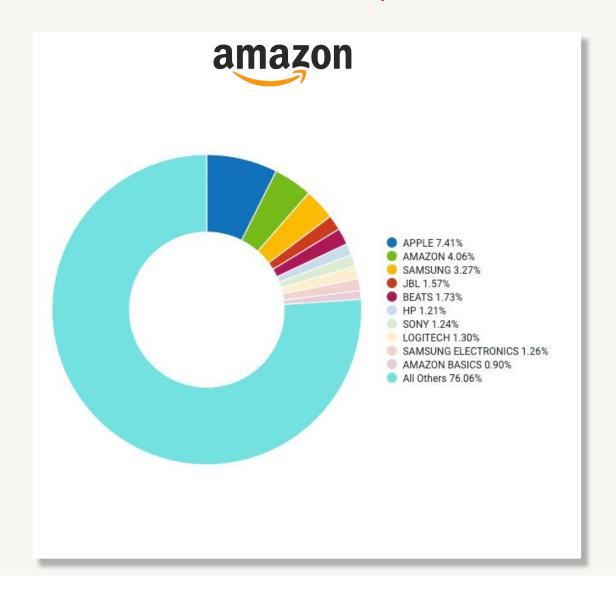
Walmart > <							
Item ID	Title	Brand	Search Visibility ~ Score	Best Promo Price	% Discount		
604342441	Apple AirPods with Charging Case (2nd Generation)	APPLE	12,425,311	\$79.00	33.4%		
1580955973	Samsung Galaxy Buds Live True Wireless Earbuds- Black with Grey Cradle - SM-R180NZTAXAR	SAMSUNG	11,465,968	\$49.00	62.2%		
665592882	Straight Talk Apple iPhone 11, 64GB, Black- Prepaid Smartphone [Locked to Straight Talk]	APPLE	10,679,741	\$199.00	33.4%		
696003826	Anker PowerPort III 20W PD USB-C Wall Charger	ANKER	7,187,162	\$14.65	8.2%		
629311178	soundcore by Anker- Life Note C Earbuds True Wireless Headphones, 2-Mic for Clear Calls, IPX5, 8/32	ANKER	6,677,466	\$27.99	5.5%		
631193073	JLab Go Air Pop Bluetooth Earbuds, True Wireless with Charging Case, Black	JLAB AUDIO	6,540,022	\$9.88	62.4%		
667802535	PS5 Pulse 3D Wireless Headset White	PLAYSTATION	6,539,515	\$69.00	23.8%		
437543077	Straight Talk Apple iPhone SE (2020), 64GB, Black- Prepaid Smartphone [Locked to Straight Talk]	APPLE	6,539,019	\$99.00	33.5%		
894763557	SAMSUNG Galaxy Buds 2 - Graphite	SAMSUNG	6,474,720	\$84.00	22.3%		
615549727	Sony PS5 DualSense Wireless Controller - White	PLAYSTATION	6,357,315	\$49.00	24.9%		
1752657021	AirPods Pro (2nd Generation)	APPLE	6,219,508	\$199.99	10.4%		
606486691	iTech Smart Watch & Fitness Tracker with Black Mesh Band	ITECH	6,077,830	\$34.38	11.7%		
1504535137	OtterBox Defender Series Pro Case for Apple iPhone 14 and iPhone 13 - Black	OTTERBOX	5,641,825	\$19.00	65.6%		
304222276	Nest Camera (outdoor or indoor, battery) 1pk White	GOOGLE	5,473,908	\$119.98	12.3%		
1439031855	Apple Watch Series 8 GPS 45mm Midnight Aluminum Case with Midnight Sport Band - M/L	APPLE	5,426,684	\$379.00	5.7%		
172321853	MSI GF63 Thin 11SC-693 15.6" Gaming Laptop, Intel Core i5-11400H, NVIDIA GeForce GTX 1650, 8GB	MSI	4,998,056	\$449.00	25.0%		

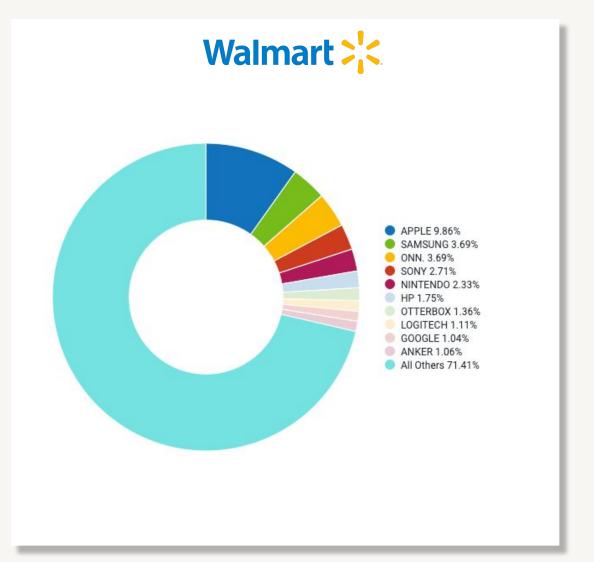
#### • • • Electronics | Top-Sponsored Brands





#### • • • Electronics | Most Visible Brands



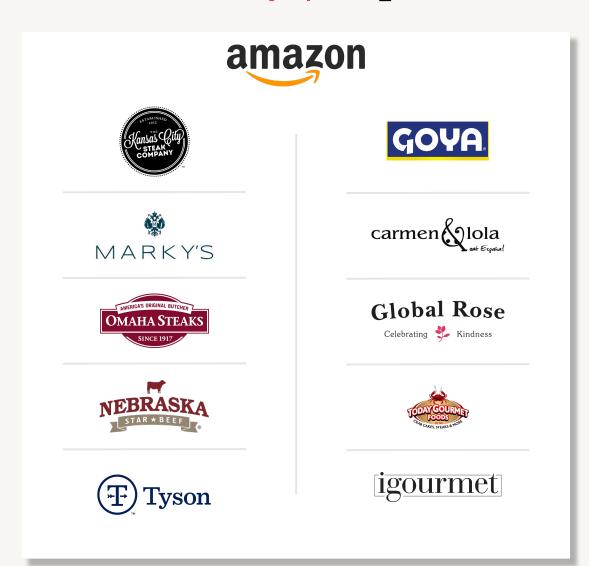


## Multi-Retailer Analysis

# Grocery

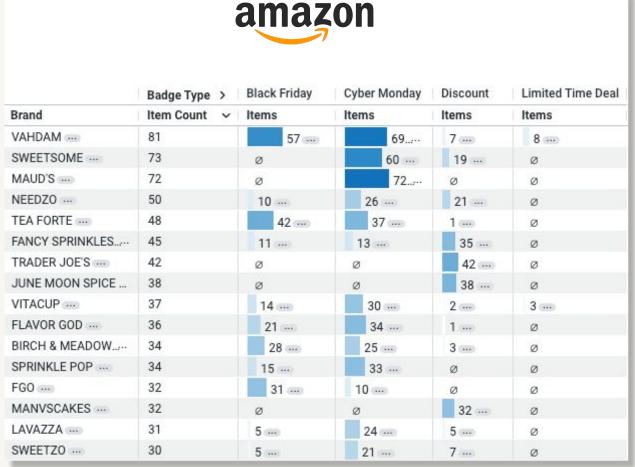


## • • • Grocery | Top Brands by Share of Sales





## • • • Grocery | Top-Promoted Brands





	Badge Type >	Black Friday	Cyber Monday	Rollback		
Brand	Item Count ~	Items	Items	Items		
GREAT VALUE	44	Ø	Ø	44		
CELESTIAL SEASONINGS	31	Ø	Ø	31		
LAY'S	31	Ø	Ø	31		
MCCORMICK	30	Ø	Ø	30		
HAGEN-DAZS	29	Ø	Ø	29		
HALO TOP	29	Ø	Ø	29		
WISH-BONE	29	Ø	Ø	29		
PRODUCE UNBRANDED	28	Ø	Ø	28		
PEPSI	27	Ø	2	25		
STARBUCKS	23	Ø	Ø	23		
JACK LINK'S	22	Ø	Ø	22		
SMITHFIELD	22	Ø	Ø	22		
ATKINS	21	Ø	Ø	21		
GOYA ···	20	Ø	Ø	20		

## • • • Grocery | Discounts on Most Visible Items

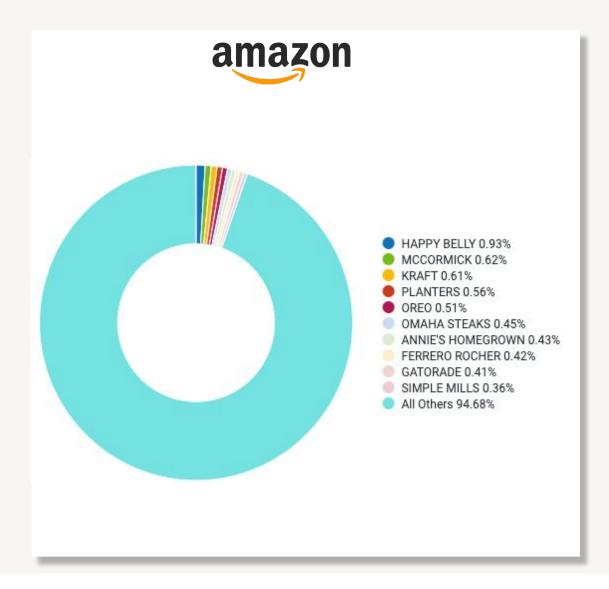
amazon								
Item ID	Title : ¹†	Brand	Search Visibili V	Best Promo Price	% Discount			
B07W6TR96W	Ferrero Collection Premium Gourmet Assorted Hazelnut Milk Chocolate, Dark Chocolate and Coconut, Great H	FERRERO ROCHER	5,666,703	\$17.82	11.6%			
B07W738MG5	Ferrero Rocher Premium Gourmet Milk Chocolate Hazelnut, Individually Wrapped Candy for Gifting, Great Holid	FERRERO ROCHER	4,109,644	\$16.30	10.5%			
B007TJGY60	The Original Donut Shop Regular, Single-Serve Keurig K-Cup Pods, Medium Roast Coffee Pods, 24 Count (Pack	THE ORIGINAL DONUT SHOP	3,953,866	\$33.85	19.2%			
B00108JAYG	The Original Donut Shop Keurig Single-Serve K-Cup Pods, Regular Medium Roast Coffee, 72 Count	THE ORIGINAL DONUT SHOP	3,911,152	\$28.88	10.7%			
B00CYS7X20	Folgers Classic Roast Medium Roast Coffee, 72 Keurig K-Cup Pods	FOLGERS K CUPS	3,342,750	\$36.11	5.5%			
B01N0DSRJC	Victor Allen's Coffee Variety Pack, Light-Dark Roasts, 42 Count, Single Serve Coffee Pods for Keurig K-Cup Brev	VICTOR ALLEN	3,285,320	\$16.47	13.7%			
B077H5G2Q3	Fisher-Price Baby Toy Gift Set with Rock-a-Stack Ring Stacking Toy and Baby's First Blocks Set, Frustration-Free	FISHER-PRICE	2,610,559	\$11.99	29.4%			
B079V8CKDM	Amazon Brand - 100 Ct. Solimo Dark Roast Coffee Pods, Compatible with Keurig 2.0 K-Cup Brewers 100 Count	SOLIMO	2,583,123	\$26.46	33.9%			
B07JN5467R	Urban Accents MOVIE NIGHT Popcorn Kernels and Popcorn Seasoning Variety Pack (set of 8) - 3 Non-GMO Po	URBAN ACCENTS	2,330,785	\$20.99	4.6%			
B08GT45XCJ	Pukka Herbal Tea Sampler, Organic Tea, Eco-friendly, Self Care Gift Box, 45 Tea Bags, 9 Flavors	PUKKA	2,258,600	\$11.86	40.1%			
B01ATW6NJ0 ····	10 Piece Game Jerky Sticks Alligator-elk-buffalo-kangaroo-ostrich-pheasant-venison-wild Boar Variety Pack	BUFFALO BOB	2,177,971	\$20.00	26.3%			
BOONOJIACS	Two Rivers Coffee Flavored Coffee Pods Compatible with Keurig K Cup Brewers, Assorted Variety Pack Flavore	TWO RIVERS COFFEE	2,161,611	\$16.91	18.9%			
B078D7MGY5	Pringles Potato Crisps Chips, Lunch Snacks, Office and Kids Snacks, Snack Stacks, Variety Pack, 19.3oz Box (2	PRINGLES	2,154,431	\$11.38	10.2%			
B00CXAEDH6	Pepperidge Farm Milano Cookies, Dark Chocolate, 20 Packs, 2 Cookies per Pack	PEPPERIDGE FARM	2,071,154	\$10.99	10.9%			
B09DT1SY5F ···	**NEW FOR 2022** VAHDAM, Tea Advent Calendar 2022 - 24 Varieties of Organic Tea Bags in Holiday Gift Box	VAHDAM	2,032,518	\$11.99	10.9%			
BO9RTKNTBZ	Folgers Breakfast Blend Mild Roast Coffee, 72 Keurig K-Cup Pods	FOLGERS	1,912,560	\$33.00	13.8%			
B007TGDXN0	SAN FRANCISCO BAY SF Coffee OneCUP /Dark Roast Compostable Coffee Pods, K Cup Compatible Including	SAN FRANCISCO BAY	1,858,600	\$23.19	16.4%			
B01965DY48	SNICKERS, TWIX, 3 MUSKETEERS & MILKY WAY Minis Size Chocolate Candy Variety Mix, 67.2-Ounce 240 Piec	MARS	1,808,575	\$19.73	9.3%			

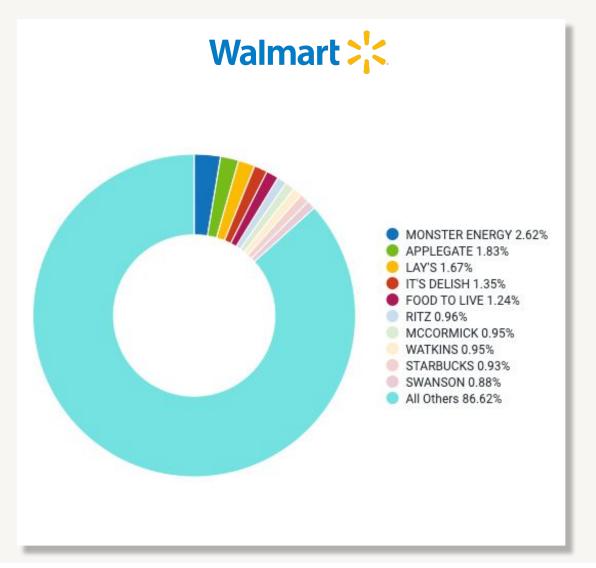
## • • • Grocery | Discounts on Most Visible Items



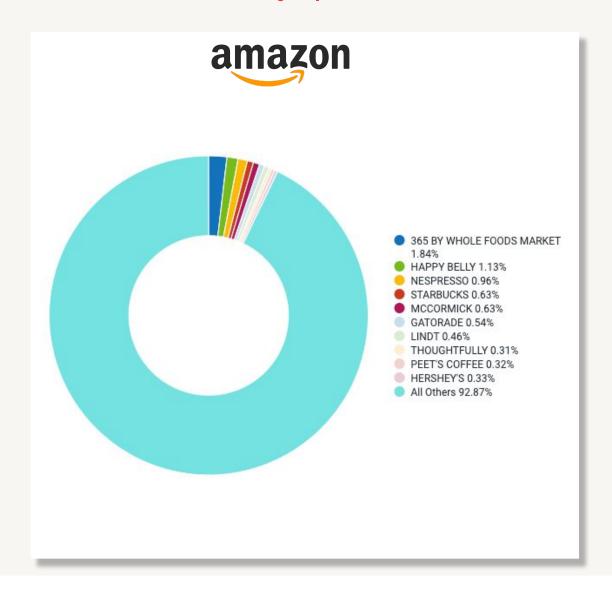
item ID	Title	Brand	Search Visibilit ~ Score	Best Promo Price	% Discount
992524020	Great Value Purified Drinking Water, 16.9 Fl Oz, 40 Count Bottles	GREAT VALUE	4,332,029	\$3.68	29.4%
28131360	M&M's Christmas Stocking Stuffer Milk Chocolate Candy Cane - 3 oz Tube	M&M'S	3,364,116	\$2.00	34.4%
13448854	Great Value Purified Drinking Water, 16.9 Fl Oz, 24 Count	GREAT VALUE	2,930,135	\$2.23	34.1%
35395277	Sam's Choice Purified Drinking Water, 20 Fl Oz, 28 Count Bottles	SAM'S CHOICE	2,396,614	\$3.98	23.9%
372897109	Keurig K-Supreme Single Serve K-Cup Pod Coffee Maker, MultiStream Technology, Black	KEURIG ···	2,202,227	\$99.00	24.7%
20704081	Aquafina Purified Bottled Drinking Water, 16.9 oz, 32 Pack Bottles	AQUAFINA	1,947,312	\$6.98	19.8%
556798000	Frito-Lay Snacks Flavor Mix Variety Pack, 1 oz, 18 Count (Assortment May Vary)	FRITO-LAY	1,898,769	\$9.77	17.7%
622343372	Nespresso Vertuo Plus Coffee and Espresso Maker by De'Longhi, Black	NESPRESSO	1,851,283	\$118.00	28.5%
548466020	Keurig K-Express Essentials Black, Single Serve K-Cup Pod Coffee Maker	KEURIG ····	1,706,116	\$64.99	6.2%
725939673	Folgers 6685 Gourmet Selections Classic Roast Coffee K-Cups (24/Box)	FOLGERS	1,619,178	\$13.42	10.1%
10450115	Great Value 2% Reduced Fat Milk, 128 Fl Oz	GREAT VALUE	1,521,386	\$1.97	38.2%
436703632	Sunbeam Heated Electric Throw Blanket, Microplush, Camouflage, 50" x 60"	SUNBEAM	1,376,176	\$29.88	14.6%
870861	Duracell Coppertop AA Battery with POWER BOOST™, 8 Pack Long-Lasting Batteries	DURACELL	1,327,122	\$7.61	17.9%
21288333	REESE'S, HERSHEY'S and KIT KAT, Milk Chocolate Assortment Candy Bars, Christmas, 27.3 oz, Var	HERSHEY'S	1,323,396	\$17.58	10.9%
29474640	KitchenAid Classic Series 4.5 Quart Tilt-Head Stand Mixer - K45SS	KITCHENAID	1,315,888	\$259.99	15.3%

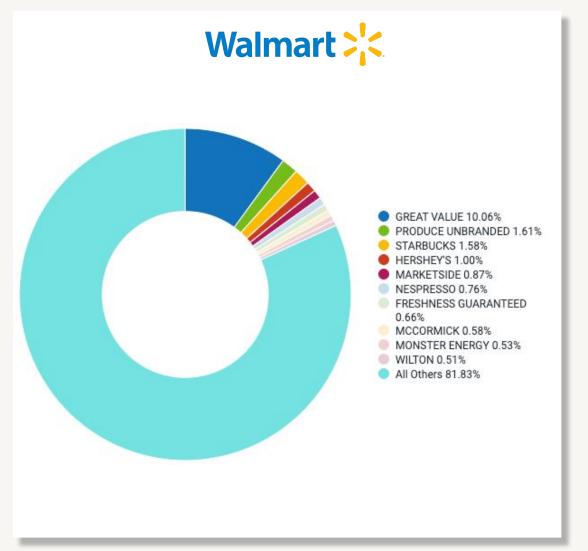
## • • • Grocery | Top-Sponsored Brands





## • • • Grocery | Most Visible Brands







## Multi-Retailer Analysis

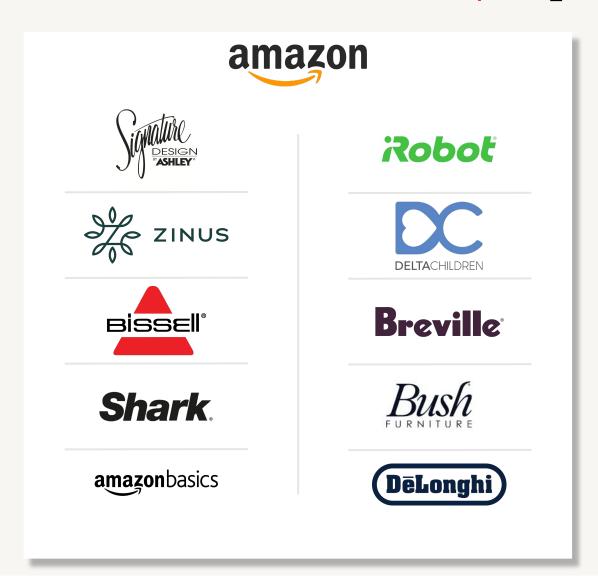
THEMARSAGENCY

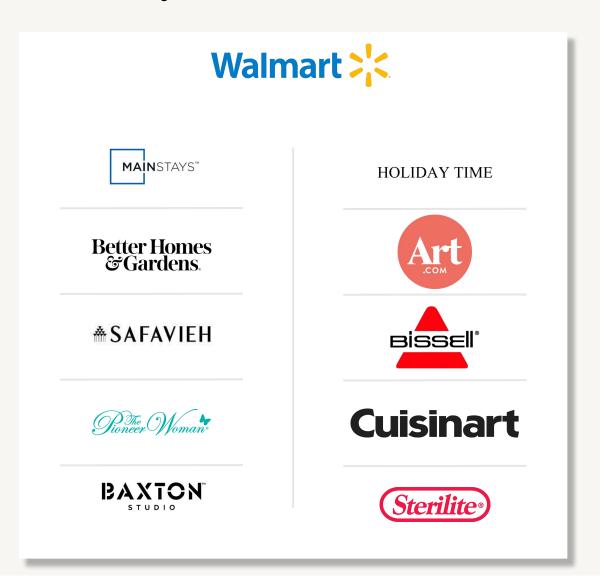
# Home

Amazon Home & Kitchen & Walmart Home, Furniture, & Appliances



## • • • Home & Kitchen | Top Brands by Share of Sales





## • • • Home & Kitchen | Top-Promoted Brands



	Badge Type >	Black Friday	Cyber Monday	Discount	Limited Time Deal
Brand	Item Count 🗸	Items	Items	Items	Items
H.VERSAILTEX	1,151	879	1,013	3	18
BEDSURE	736	583	584	9	11
MIULEE	489	362	420	7	Ø
LUSH DECOR	479	333	380	51	38
CGK UNLIMITED	443	345	343	Ø	27
CHRISTOPHER K	442	235	279	157	4
AMAZON BASICS	409	209	115	192	15
NICETOWN	404	241	338	Ø	2
PHF ····	338	240	302	1	10
DECONOVO	336	223	271	Ø	10
KURT ADLER	334	10	10	323	Ø
TRIBESIGNS	330	214	263	49	Ø
ZINUS	325	185	201	108	2
MAYFAIR LINEN	308	233	222	Ø	73
TURNMEON	306	165	219	68	Ø
JINCHAN	291	206	248	8	Ø



	Badge Type >	Black Friday	Cyber Monday	Rollback
Brand	Item Count ~	Items	Items	Items
MAINSTAYS	271	11	11	259
GAP HOME	243	Ø	Ø	243
BETTER HOMES & GARDE	215	7	11	207
THE PIONEER WOMAN	99	7	12	86
LINON	98	Ø	Ø	98
MY TEXAS HOUSE	85	1	11	83
WELL WOVEN	72	Ø	Ø	72
NOBLE LINENS	68	Ø	Ø	68
OTTOMANSON	66	Ø	Ø	66
POWELL	65	Ø	Ø	65
NOURISON	56	Ø	Ø	56
SMILEMART	47	Ø	Ø	47
MANOR PARK	46	1	1	45
SAUDER	44	2	2	42

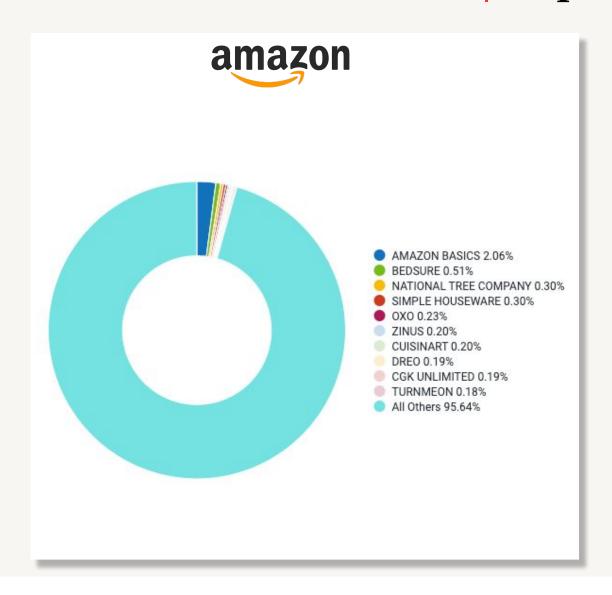
## • • • Home & Kitchen | Discounts on Most Visible Items

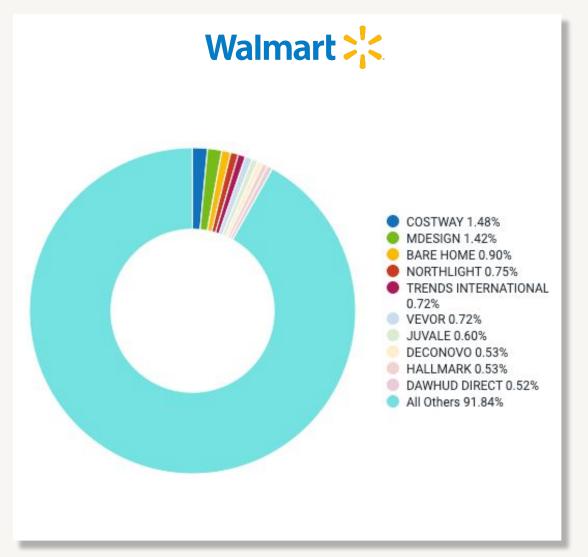
amazon							
Item ID	Title : ¹t	Brand	Search Visibili ~ Score	Best Promo Price	% Discount		
B000TTSXNI	Lasko Oscillating Ceramic Tower Space Heater for Home with Adjustable Thermostat, Timer and Remote Cont	LASKO METAL PRODUCTS	12,121,853	\$49.99	14.5%		
B097RG67QB	Dreo Space Heaters for Indoor Use, Atom One Portable Heater with 70°Oscillation, 1500W PTC Electric Heater	DREO	10,215,478	\$42.49	8.7%		
B0B75R26QM	NATIONAL GEOGRAPHIC Gemstone Advent Calendar - 2022 Advent Calendar for Kids with 24 Gemstones to O	NATIONAL GEOGRAPHIC	10,029,682	\$22.49	23.3%		
B095PP1GZR	Dreo Space Heater for Indoor Use, 1500W Fast Heating Ceramic Electric Heater with Thermostat, Remote, Ove	DREO	8,684,351	\$63.74	9.6%		
B003MANSNG	National Tree Company Carolina Pine 7.5 Foot Artificial Holiday Prelit Christmas Tree w/750 Clear Lights, Pine	NATIONAL TREE COMPANY	7,286,929	\$279.99	6.0%		
B000TTV2QS	Lasko Oscillating Digital Ceramic Tower Heater for Home with Adjustable Thermostat, Timer and Remote Cont	LASKO	7,170,098	\$54.49	14.0%		
B09W21XFS5	LEVOIT Humidifiers for Bedroom Large Room, 3L Cool Mist Top Fill Oil Diffuser for Baby Nursery and Plants, 36	LEVOIT ····	6,623,382	\$37.99	12.2%		
B0932M1666	Tenmiro Led Lights for Bedroom 100ft (2 Rolls of 50ft) Music Sync Color Changing LED Strip Lights with Remo	TENMIRO	6,578,663	\$19.99	22.2%		
B07S651GSW	THE COMFY Original   Oversized Microfiber & Sherpa Wearable Blanket, Seen On Shark Tank, One Size Fits All (	THE COMFY	6,561,743	\$49.99	2.2%		
B08F8QHLV3 ···	Pukka Tea Advent Calendar 2022, Organic Herbal Tea, Perfect for Gifting, 24 Tea Bags For The Christmas Coun	PUKKA HERBS ···	6,459,865	\$13.92	30.4%		
B0B7QFGHXF	NATIONAL GEOGRAPHIC Rock Collection Advent Calendar 2022 - Advent Calendar for Kids with 24 Gemstones	NATIONAL GEOGRAPHIC	6,235,837	\$19.99	25.3%		
B07W4SN7N7	Portable Electric Space Heater with Thermostat, 1500W/750W Safe and Quiet Ceramic Heater Fan, Heat Up 20	GIVEBEST	6,167,994	\$19.83	32.3%		
B0B2D52FLK ····	Keepsmile 100ft Led Strip Lights (2 Rolls of 50ft) Bluetooth Smart App Music Sync Color Changing RGB Led Lie	KEEPSMILE	6,125,120	\$16.93	18.0%		
B085ZV98JM	90L Large Storage Bags, 6 Pack Clothes Storage Bins Foldable Closet Organizer Storage Containers with Durak	BUDDING JOY	5,905,649	\$18.11	34.2%		
B00MS7V15G	National Tree Company Dunhill Fir Artificial Tree, 9 Ft, Dual Colored Lights	NATIONAL TREE COMPANY	5,735,513	\$298.19	26.3%		
B08KSJZW4T	Lasko Oscillating Ceramic Space Heater for Home with Overheat Protection, Thermostat, and 3 Speeds, 15.7 Ir	LASKO	5,504,030	\$39.99	14.7%		
B0895QVCYC	Space Heater, 1500W Electric Heaters Indoor Portable with Thermostat , PTC Fast Heating Ceramic Room Small	AIKOPER	5,452,464	\$23.99	17.4%		

#### • • • Arts & Crafts | Discounts on Most Visible Items

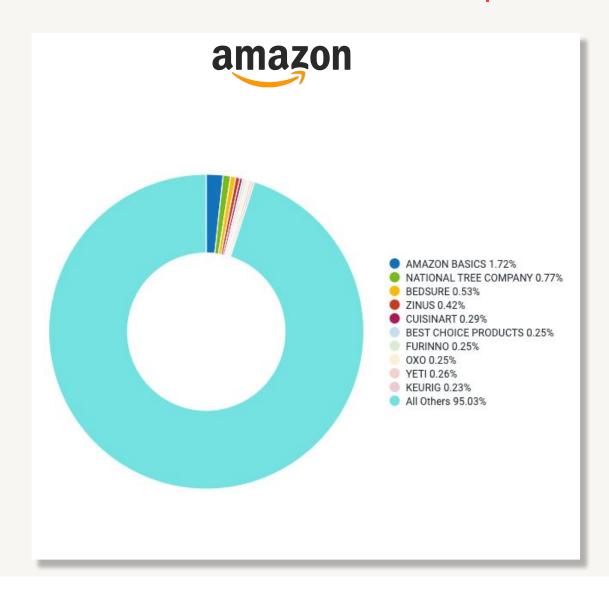


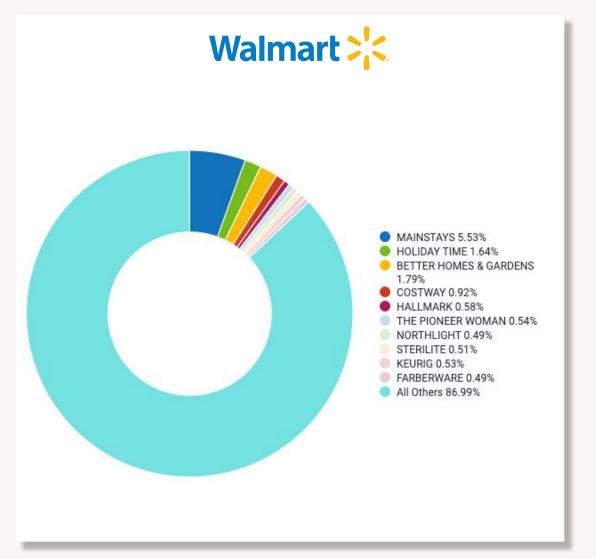
## • • • Home & Kitchen | Top-Sponsored Brands





## • • • Home & Kitchen | Most Visible Brands





## Multi-Retailer Analysis

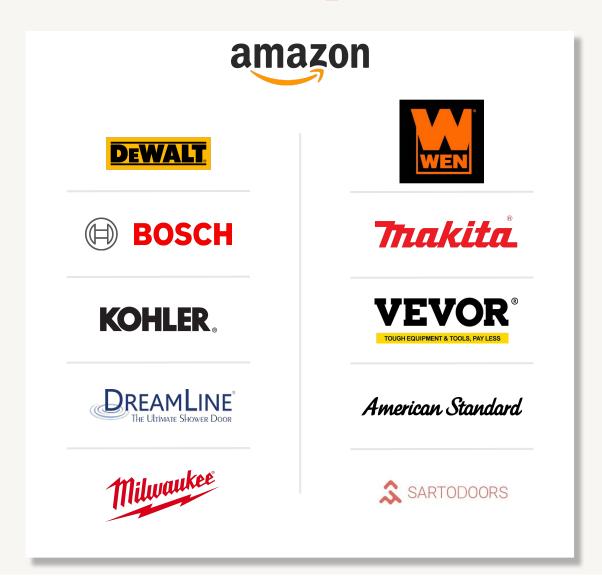
## Home

# Improvement

THEMARSAGENCY



## • • • Home Improvement | Top Brands by Share of Sales





## • • • Home Improvement | Top-Promoted Brands



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GOLDENWARM .....

KNOBWELL ...

JMEXSUSS ...

GOBRICO ...

DAZZLE BRIGHT...

GOVEE ...

134

129

124

124

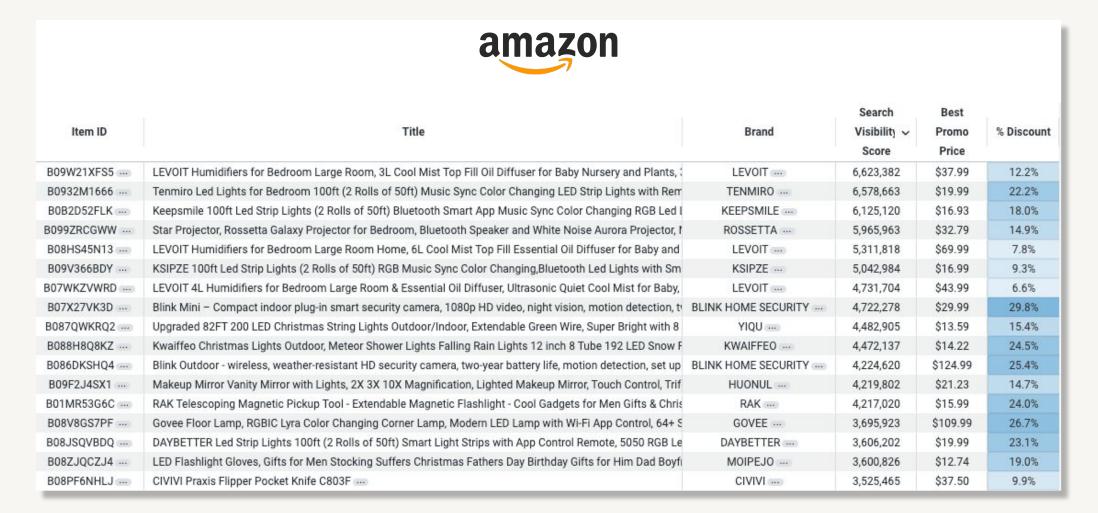
117

115



	Badge Type >	Black Friday	Cyber Monday	Rollback
Brand	Item Count ~	Items	Items	Items
HYPER TOUGH	73	2	3	70
HART	47	7	8	39
ROOMMATES	44	Ø	Ø	44
DESIGN HOUSE	41	Ø	Ø	41
GREAT VALUE	29	Ø	Ø	29
ACHIM	24	Ø	Ø	24
MAINSTAYS	16	2	2	14
GENERAL ELECTRIC	16	Ø	Ø	16
BETTER HOMES & GARD	15	Ø	Ø	15
STERILITE	13	Ø	Ø	13
TORIN JACKS	12	Ø	Ø	12
AMERIWOOD HOME	11	Ø	3	9
SMILEMART	11	Ø	Ø	11
NORTHWEST	10	Ø	Ø	10

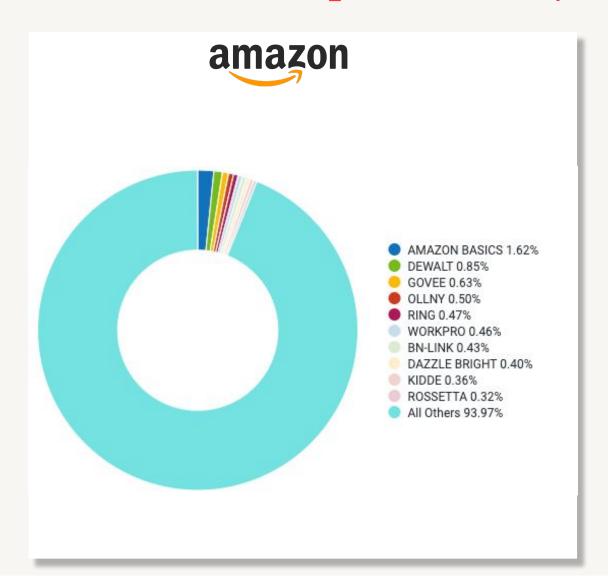
## • • • Home Improvement | Discounts on Most Visible Items



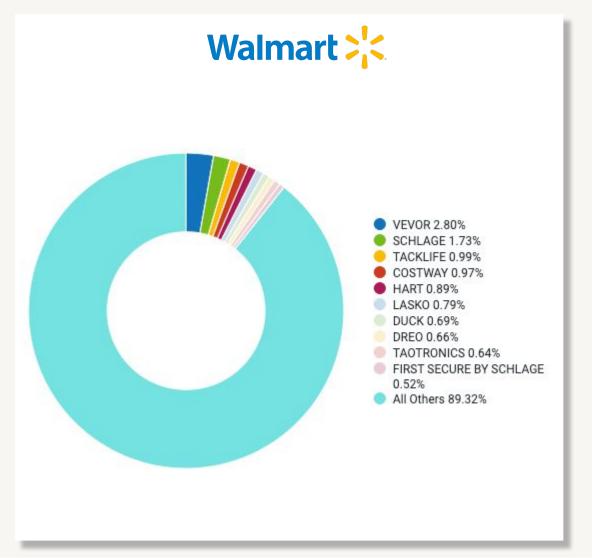
## • • • Home Improvement | Discounts on Most Visible Items



## • • • Home Improvement | Top-Sponsored Brands

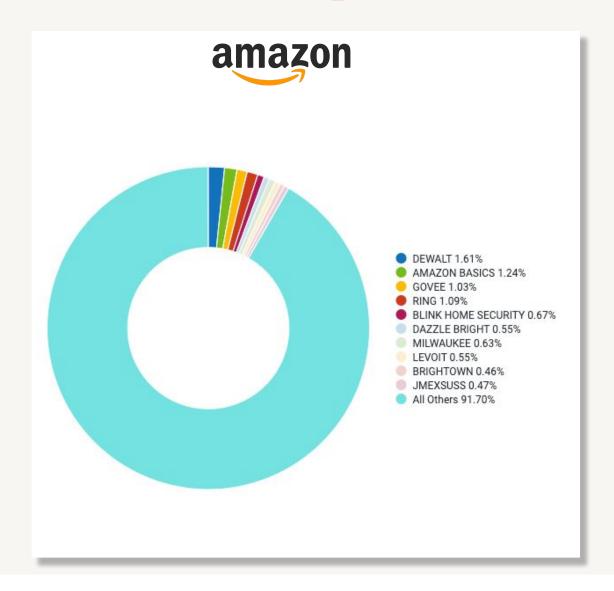


THEMARSAGENCY

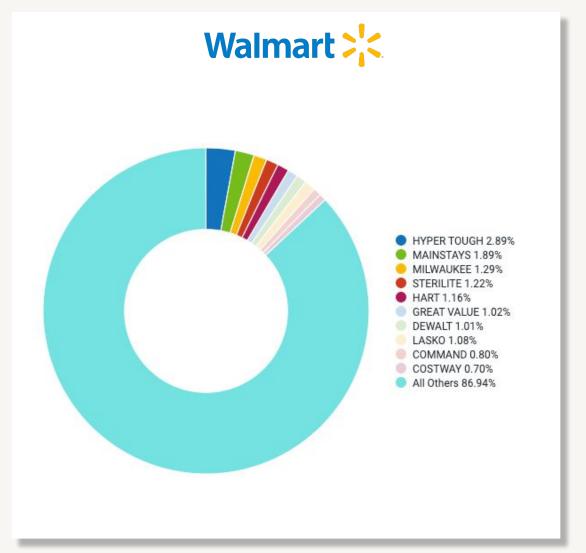




## • • • Home Improvement | Most Visible Brands



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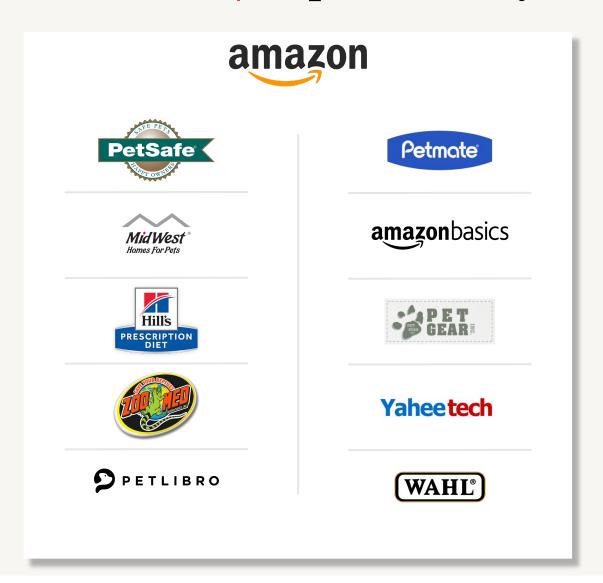
## Multi-Retailer Analysis

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# Pets



## • • Pets | Top Brands by Share of Sales





## • • • Pets | Top-Promoted Brands





	Badge Type >	Black Friday	Cyber Monday	Rollback
Brand	Item Count ~	Items	Items	Items
GREENIES	22	12	10	10
TEMPTATIONS	20	1	2	19
MILK-BONE	18	Ø	Ø	18
GAP PET	9	6	9	Ø
INSTACHEW	7	6	7	Ø
BLUE BUFFALO	6	Ø	Ø	6
GOOD DOG	6	Ø	Ø	6
MINTIES	6	Ø	Ø	6
AVIA	5	Ø	Ø	5
PEDIGREE	5	Ø	Ø	5
PETSAFE	4	3	3	1
VIBRANT LIFE	4	Ø	1	3
GEENI	3	3	3	Ø
KRADLE	3	1	1	2

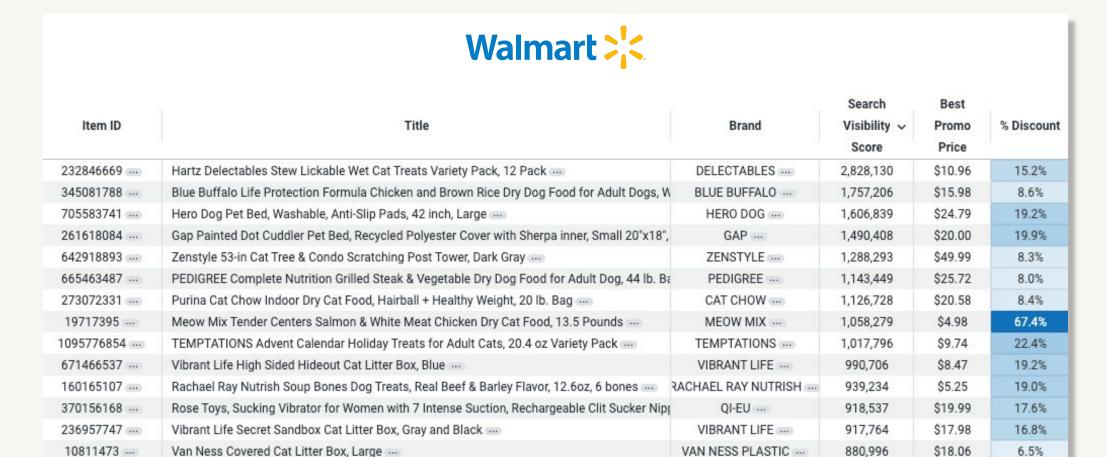
#### • • • Pets | Discounts on Most Visible Items

#### amazon Search Best Visibility ~ % Discount Item ID Title Brand Promo Score Price B07X27VK3D .... \$29.99 29.8% Blink Mini - Compact indoor plug-in smart security camera, 1080p HD video, night vision, motion detection, two BLINK HOME SECURITY .... 4,722,278 B07Q6ZZFLS ... RING ... 3,374,281 \$69.99 3.3% Ring Stick Up Cam Battery HD security camera with custom privacy controls, Simple setup, Works with Alexa - V B08NJJQ1KW ---Dog Chew Toys, Puppy Toothbrush Clean Teeth Interactive Corn Toys, Dog Toys Aggressive Chewers Small Med CARLLG ... 2,984,674 \$10.39 20.0% MIGIPAWS ... \$28.99 11.9% B08VHCCP81 ... Migipaws Cat Toys, Interactive Automatic 7 Holes Mice Whack-A-Mole, Ultra Fun Smart Teaser Toy for Indoor Ca 2,763,234 B098BB1HGN ----HGB Squeaky Dog Toys, No Stuffing Crinkle Plush Dog Chew Toys for Teething, Pet Training and Entertaining, Du HGB ... 2,627,308 \$11.99 11.4% B089QXMQXK ... Bedsure Orthopedic Dog Bed, Bolster Dog Beds for Medium/Large/Extra Large Dogs - Foam Sofa with Removab BEDSURE ... 2,550,316 \$34.39 22.6% Migipaws Cat Toys, Automatic Moving Ball Bundle Classic Mice + Feather Kitten Toys in Pack, DIY N in 1 Pets S B08WRPR6DS ... MIGIPAWS ... 2,089,653 \$18.69 10.5% B00CPDWT2M ··· Benebone Wishbone Durable Dog Chew Toy for Aggressive Chewers, Real Flavors, Made in USA .... BENEBONE ... 2.052.470 \$10.22 20.0% BEDSURE ... 2,028,096 \$27.99 18.9% B07ZGMGTCJ ---Bedsure Large Orthopedic Foam Dog Bed for Small, Medium, Large and Extra Large Dogs/Cats Up to 50/75/100 KIPRITII ... \$18.85 21.4% B086YQT1BV ... KIPRITII Dog Chew Toys for Puppy - 20 Pack Puppies Teething Chew Toys for Boredom, Pet Dog Chew Toys with 1,968,602 SEDIOSO .... \$11.04 12.6% B08DCSRJFT .... Sedioso Dog Toys, Stuffed Animal Dog Chew Toy, Cute Squeaky Dog Plush Toys with Crinkle Paper for Puppy, Sr 1,940,438 B09D7DWTVB ... KSIIA ... 1,928,638 \$19.99 8.5% Washable Dog Bed Deluxe Plush Dog Crate Beds Fulffy Comfy Kennel Pad Anti-Slip Pet Sleeping Mat for Large, CRAYOLA .... B07PB5NZL9 ···· Crayola Scribble Scrubbie, Peculiar Pets, Boys & Girls Toys, Gifts for Kids, Ages 3+ [Amazon Exclusive] .... 1,692,305 \$18.99 36.2% B09N36NMQY ... Dog Chew Toys/Tough Dog Toys for Aggresive Chewers/Dog Toys for Large Dogs/Durable Dog Toys/Heavy Dut FUUFOME ... 1,595,572 \$11.99 10.8% B09YSV13C0 ---Dog Beds for Large Dogs, Washable Pet Bed Mattress Comfortable and Warming Rectangle Dog Bed for Mediur TEODTY ... 1,583,476 \$33.95 15.8% PETSAFE ... 6.6% B07X3XFB6K ---PetSafe ScoopFree Self-Cleaning Cat Litter Box - Never Scoop Again - Hands-Free Cleanup with Disposable Crys 1,534,218 \$169.95 B09Q81PRM5 ... BISSELL CrossWave X7 Cordless Pet Pro Multi-Surface Wet Dry Vacuum with WiFi Connectivity, 3279 .... BISSELL ... 1,500,646 \$319.99 11.0%

#### • • • Pets | Discounts on Most Visible Items

Milk-Bone Original Dog Biscuits, Small Crunchy Dog Treats, 24 oz. ----

10293676 ...



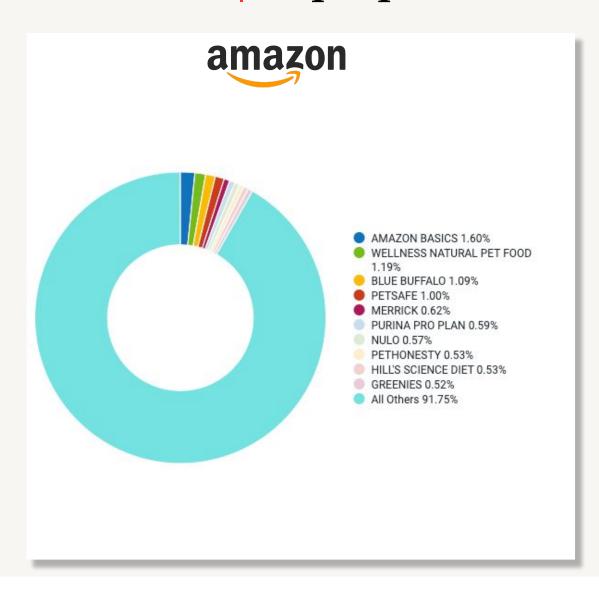
\$2.96

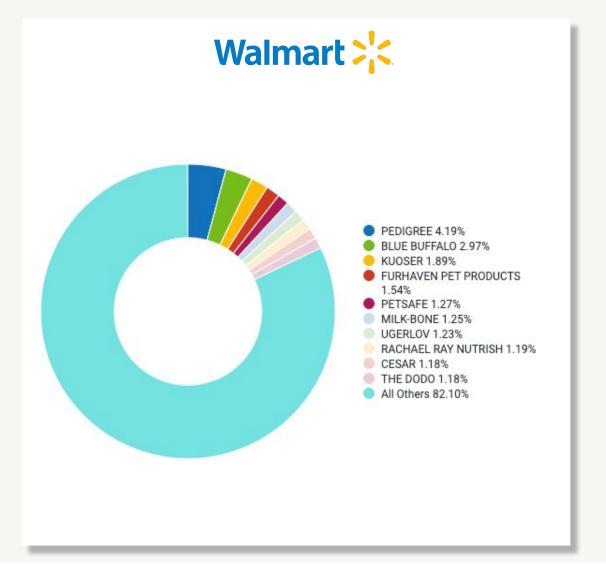
853,874

MILK-BONE ...

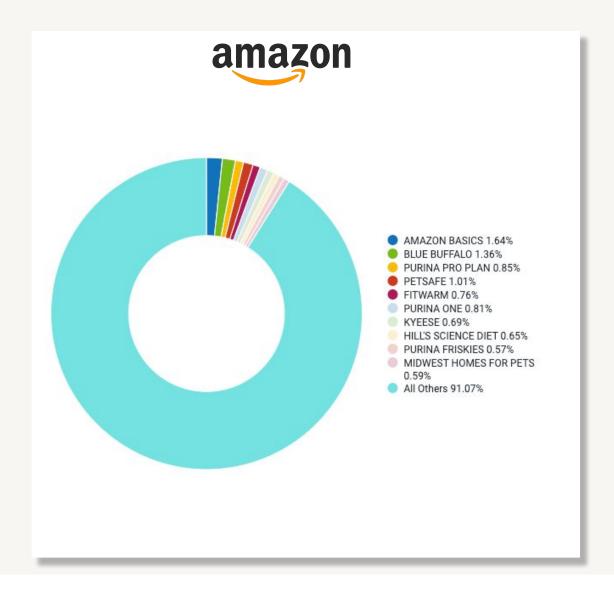
37.7%

## • • • Pets | Top-Sponsored Brands

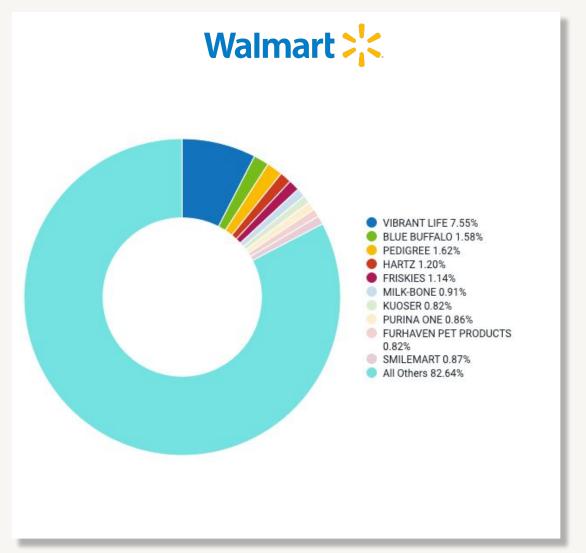




## • • • Pets | Most Visible Brands



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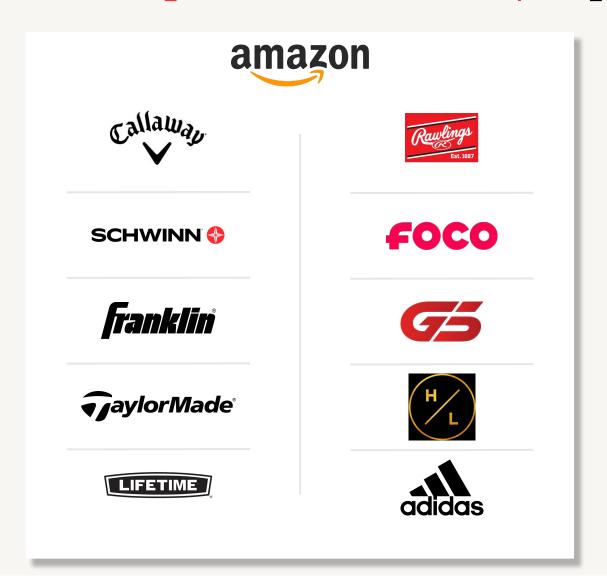
## Multi-Retailer Analysis

# Sports & Outdoors

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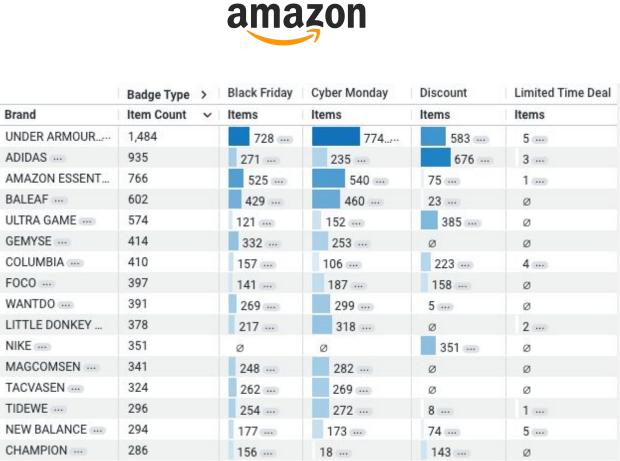


## • • • Sports & Outdoors | Top Brands by Share of Sales





## • • • Sports & Outdoors | Top-Promoted Brands





	Badge Type >	Black Friday	Cyber Monday	Rollback
Brand	Item Count ~	Items	Items	Items
OZARK TRAIL	58	Ø	Ø	58
APPLE	38	16	21	17
ATHLETIC WORKS	30	8	4	20
FIREFLY! OUTDOOR GEAR	29	Ø	Ø	29
DECATHLON	28	1	1	27
COLEMAN	22	Ø	Ø	22
THE NORTHWEST COMP	22	Ø	Ø	22
SLUMBERJACK	21	Ø	Ø	21
CHAMPION	18	16	1	8
NORTHSIDE	18	Ø	Ø	18
BELL	15	2	3	12
HUFFY	15	8	8	7
EVEREST	15	Ø	Ø	15
HANES	15	Ø	Ø	15

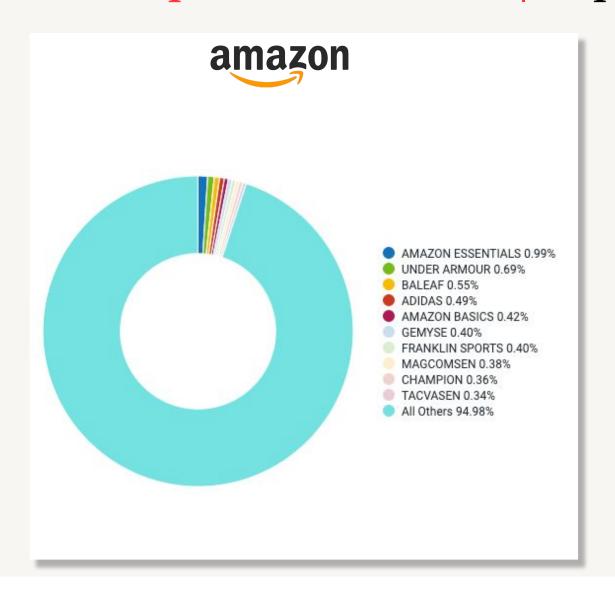
## • • • Sports & Outdoors | Discounts on Most Visible Items

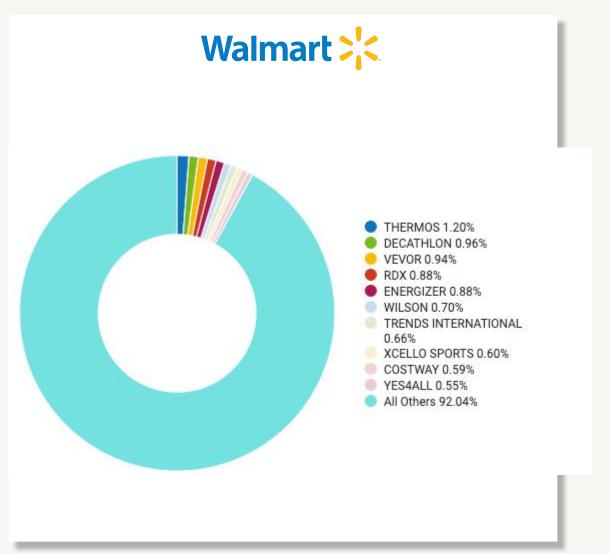
Item ID	Title   ₹ ¹↑	Brand	Search Visibili ~ Score	Best Promo Price
B07H3LZGSP	OCOOPA Hand Warmers Rechargeable, 1 Pack 5200mAh Electric Portable Pocket Heater, Heat Therapy Great for R	OCOOPA ····	5,306,598	\$19.59
B002G9UDYG	Men's Knit Cuffed Beanie	CARHARTT	5,073,491	\$16.50
B06XFY5NZW	Carhartt Deluxe Dual Compartment Insulated Lunch Cooler Bag, Carhartt Brown	CARHARTT	5,022,548	\$22.49
B018DQI504	Thermajohn Long Johns Thermal Underwear for Men Fleece Lined Base Layer Set for Cold Weather	THERMAJOHN	4,577,760	\$29.99
B09SQNTX9H	Hydro Flask Standard Mouth Bottle with Flex Cap	HYDRO FLASK	4,573,271	\$16.83
B08F4YS1RH ····	Men's Heated Jacket with Battery pack 7.4V, Windproof Electric Insulated Coat with Detachable Hood	VENUSTAS	4,341,409	\$104.99
B09SQQJ92S	Hydro Flask 24 oz Standard Mouth Water Bottle with Flex Cap or Flex Straw	HYDRO FLASK	4,231,818	\$25.76
B09SQQL36M ···	Hydro Flask Wide Mouth Bottle with Flex Cap	HYDRO FLASK	4,139,278	\$33.71
B08G89Q2VJ	Beanie Men Slouchy Knit Skull Cap Warm Stocking Hats Guys Women Striped Winter Beanie Hat Cuffed Plain Hat	VGOGFLY ····	3,924,077	\$11.19
B0B5H33HTJ	Womens Oversized Half Zip Pullover Long Sleeve Sweatshirt Quarter Zip Hoodie Sweater Teen Girls Fall Y2K Cloth€	TRENDY QUEEN	3,718,601	\$23.99
B0007ZF40A	HotHands Hand Warmers - Long Lasting Safe Natural Odorless Air Activated Warmers - Up to 10 Hours of Heat - 40	HOTHANDS	3,639,447	\$25.00
B08ZJQCZJ4 ···	LED Flashlight Gloves, Gifts for Men Stocking Suffers Christmas Fathers Day Birthday Gifts for Him Dad Boyfriend,	MOIPEJO	3,600,826	\$12.74
B08PF6NHLJ	CIVIVI Praxis Flipper Pocket Knife C803F	CIVIVI	3,525,465	\$37.50
B08JXGYR3L ···	Women's Fleece Lined Water Resistant Legging High Waisted Thermal Winter Hiking Running Pants Pockets	BALEAF	3,510,387	\$23.79
B00JUM2VAQ ····	Hanes Men's Sweatshirt, EcoSmart Fleece Hoodie, Cotton-Blend Fleece Hooded Sweatshirt, Plush Fleece Pullover F	HANES	3,392,903	\$13.13
B07LFWWNDV	Slouchy Beanie for Men Winter Hats for Guys Cool Beanies Mens Lined Knit Warm Thick Skully Stocking Binie Hat	VGOGFLY	3,364,632	\$9.23
B009JBJ142	GlowCity Glow in The Dark Size 7 Basketball for Teen Boy - Glowing Red Basket Ball, Light Up LED Toy for Night Ball	GLOWCITY	3,252,967	\$23.47

## • • • Sports & Outdoors | Discounts on Most Visible Items

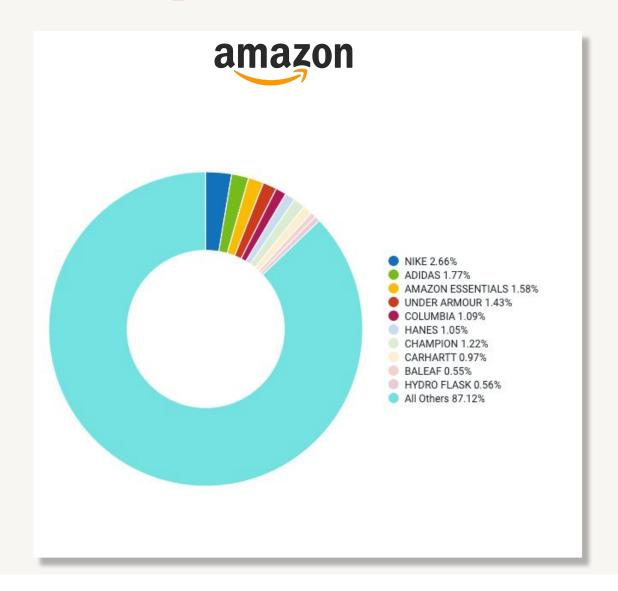


## • • • Sports & Outdoors | Top-Sponsored Brands

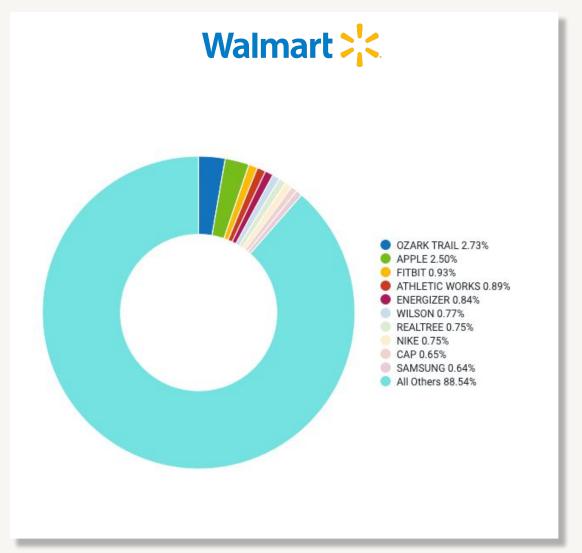




## • • • Sports & Outdoors | Most Visible Brands



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## Multi-Retailer Analysis

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# Toys & Games

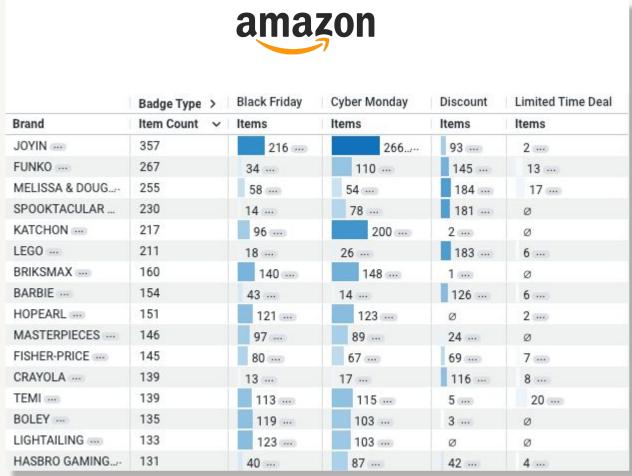


## • • • Toys & Games | Top Brands by Share of Sales





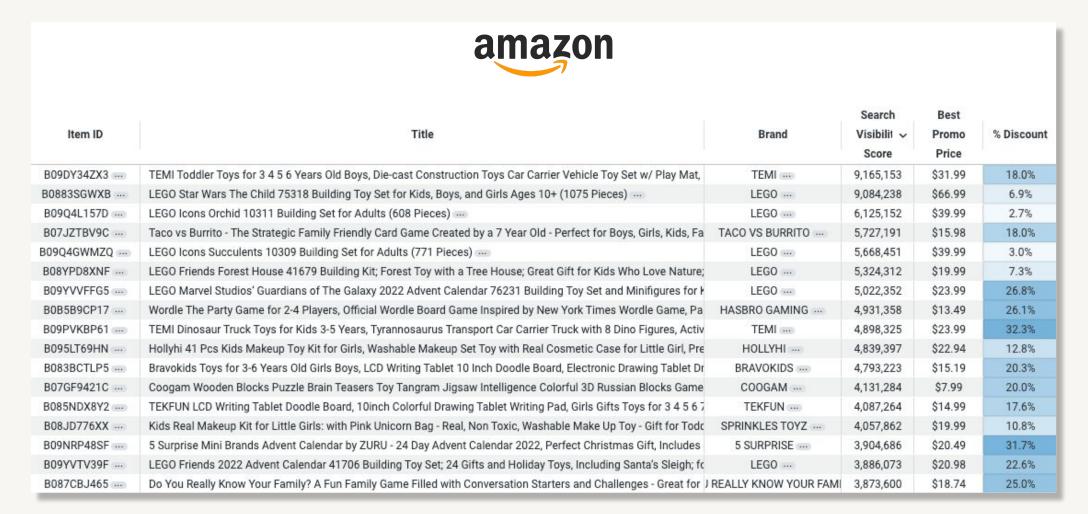
#### • • • Toys & Games | Top-Promoted Brands





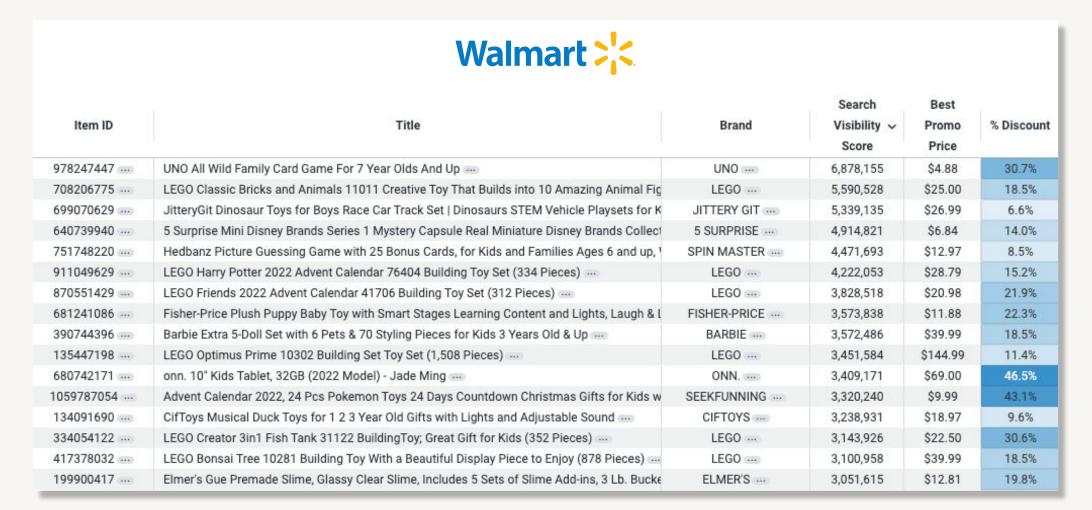
	Badge Type >	Black Friday	Cyber Monday	Rollback	
Brand	Item Count ~	Items	Items	Items	
LEGO	127	6	7	120	
BARBIE	39	3	4	35	
KIDKRAFT	36	4	16	20	
BEST CHOICE PRODUCTS	30	12	24	Ø	
VTECH	29	1	6	23	
MY LIFE AS	28	23	17	4	
FISHER-PRICE	28	Ø	1	27	
KID CONNECTION	28	Ø	Ø	28	
PAW PATROL	24	7	9	15	
CRAYOLA	22	1	1 ()	21	
BABY ALIVE	19	4	5	14	
DISNEY PRINCESS	16	3	4	12	
MELISSA & DOUG	16	7	7	9	
SPIN MASTER	16	Ø	Ø	16	

#### • • • Toys & Games | Discounts on Most Visible Items



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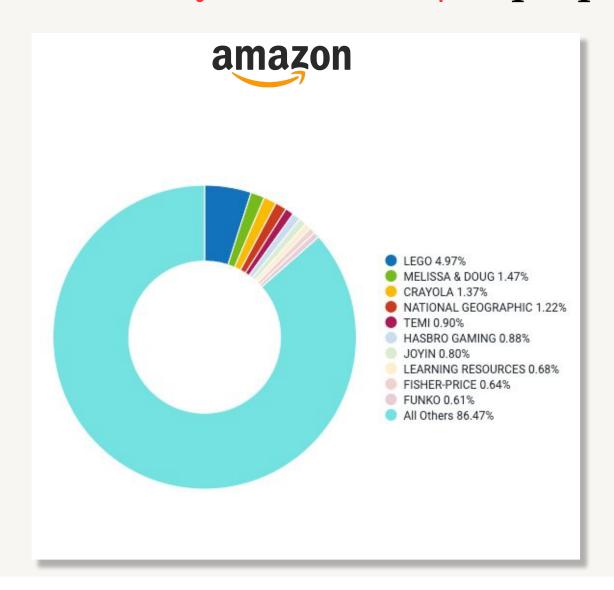
#### • • • Toys & Games | Discounts on Most Visible Items

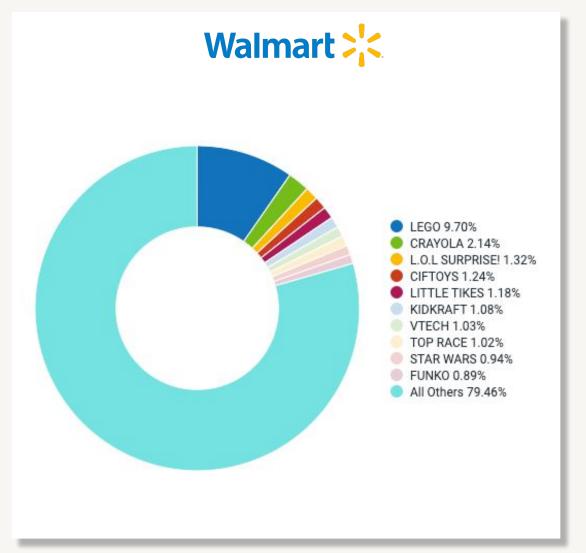


75

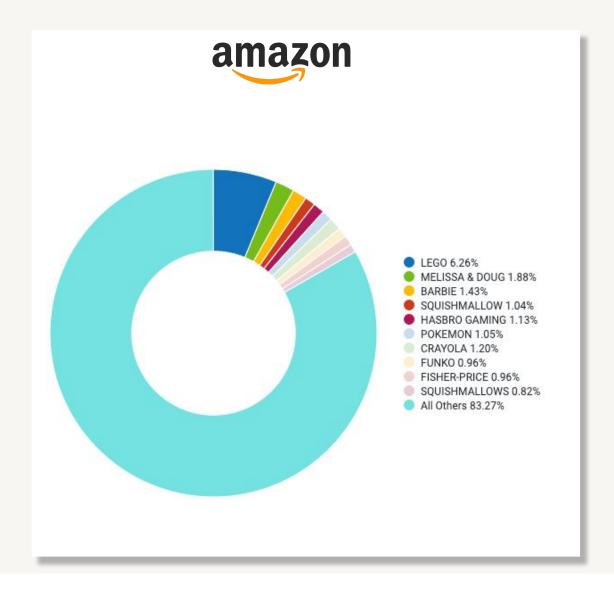
#### • • • Toys & Games | Top-Sponsored Brands

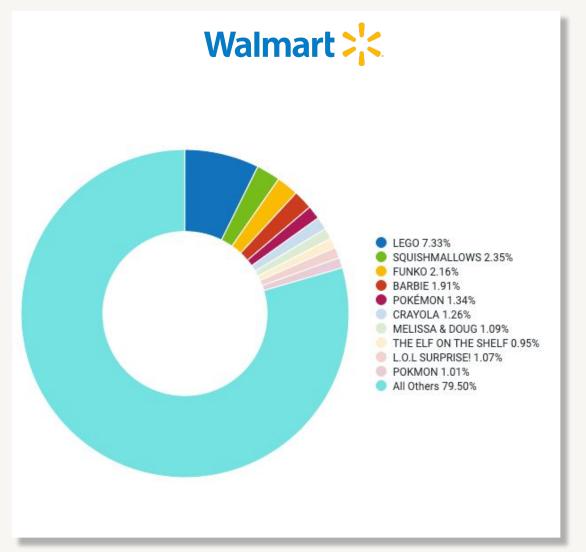
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### • • • Toys & Games | Most Visible Brands





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## Multi-Retailer Analysis

# Video Games

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#### • • • Video Games | Top Brands by Share of Sales





### • • • Video Games | Top-Promoted Brands



	Badge Type >	Black Friday	Cyber Monday	Discount	Limited Time Deal
Brand	Item Count ~	Items	Items	Items	Items
KEYCHRON	112	92	98	1 000	Ø
RAZER	87	66	62	23	15
ELECTRONIC ARTS	84	55	62	24	1
XAHPOWER	80	62	77	Ø	Ø
LOGITECH G	73	63	59	11	11
GEEKSHARE	70	56	52	Ø	Ø
RK ROYAL KLUDGE	67	58	63	Ø	Ø
NEXIGO	59	41	52	Ø	Ø
REDRAGON	54	45	44	1 000	Ø
2K	53	39	48	9	3
BRHE	42	31	34	1	Ø
CORSAIR	41	36	13	7	6
EXTREMERATE	41	32	14	Ø	Ø
MAGEGEE	41	32	41	Ø	Ø
SQUARE ENIX	39	26	32	14	9
SIKEMAY	37	33	31	Ø	Ø



	Badge Type >	Black Friday	Cyber Monday	Rollback	
Brand	Item Count ~	Items	Items	Items	
ELECTRONIC ARTS	74	63	31	23	
UBISOFT	47	41	14	14	
SONY	37	37	14	2	
NINTENDO	27	26	15	1 ()	
2K	24	21	10	9	
OUTRIGHT GAMES	23	16	8	8	
BANDAI NAMCO	21	17	5	4	
WARNER BROS	21	9	7	12	
SQUARE ENIX	20	11	3	9	
GAMEMILL	18	12	9	5	
MICROSOFT	16	14	11	2	
MAXIMUM GAMES	15	6	6	9	
SEGA	15	14	9	3	
RAZER	12	Ø	Ø	12	

#### • • • Video Games | Discounts on Most Visible Items

amazon							
Item ID	Title	<b>:</b> ↓	Brand	Search Visibility V	Best Promo Price	% Discount	
B09TMHDVLD	Pokémon Violet - Nintendo Switch		NINTENDO	8,428,076	\$58.00	3.0%	
B0B789CGGQ	Xbox Elite Wireless Controller Series 2 Core – White		XBOX	6,810,929	\$121.95	5.8%	
B098RKWHHZ	Nintendo Switch - OLED Model w/ White Joy-Con		NINTENDO	6,805,622	\$334.00	4.0%	
B099VMT8VZ	Meta Quest 2 — Advanced All-In-One Virtual Reality Headset — 128 GB		OCULUS	6,478,334	\$388.50	2.6%	
B08G9J44ZN	Xbox Series S		MICROSOFT	6,063,123	\$271.00	5.7%	
B09TM8XRND	Pokémon Scarlet - Nintendo Switch		NINTENDO	5,488,592	\$54.95	8.0%	
B01N1037CV	Mario Kart 8 Deluxe - Nintendo Switch		NINTENDO	5,293,953	\$43.00	10.0%	
B09T5SJQGV	Splatoon 3 - Nintendo Switch		NINTENDO	4,604,090	\$44.99	20.9%	
307TGNFVWV	Xbox Game Pass Ultimate: 3 Month Membership [Digital Code]		MICROSOFT	4,350,184	\$40.00	3.3%	
B01N50KGLH ···	Super Smash Bros. Ultimate - Nintendo Switch		NINTENDO	4,326,867	\$45.95	9.0%	
307C88DSHM	PlayStation 4 Slim 1TB Console (Renewed)		SONY	3,387,961	\$404.99	4.3%	
B07RX6FBFR ···	Roblox Digital Gift Card - 2,200 Robux [Includes Exclusive Virtual Item] [Online Game Code]		ROBLOX	2,813,882	\$20.00	18.7%	
B092KKFHJ2 ····	Microsoft Xbox Series S Console - 512GB (Renewed)		MICROSOFT	2,771,716	\$261.97	2.7%	
B0B5B7BMSP	NBA 2K23 - PlayStation 5		2K	2,709,111	\$27.00	27.3%	
30B5BBJ6NK	NBA 2K23 - PlayStation 4		2K	2,632,552	\$27.00	17.0%	
B0B3H227Z5	Call of Duty: Modern Warfare II - PlayStation 5		ACTIVISION	2,546,884	\$55.00	21.4%	
B0BB13V163	Sonic Frontiers - Nintendo Switch ···		SEGA	2,533,175	\$29.00	46.6%	

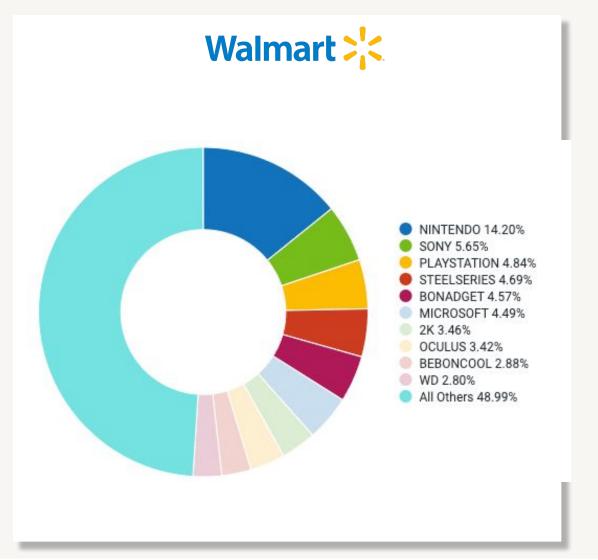
#### • • • Video Games | Discounts on Most Visible Items

Walmart > <							
Item ID	Title	Brand	Search Visibility ~ Score	Best Promo Price	% Discount		
667802535	PS5 Pulse 3D Wireless Headset White	PLAYSTATION	6,539,515	\$69.00	23.8%		
615549727	Sony PS5 DualSense Wireless Controller - White	PLAYSTATION	6,357,315	\$49.00	24.9%		
443574645	Xbox Series X Video Game Console, Black	XBOX	4,218,230	\$499.00	3.6%		
265882360	Microsoft Xbox Wireless Controller - Shock Blue	MICROSOFT	4,134,297	\$44.99	19.4%		
910582148	Nintendo Switch™ - OLED Model w/ White Joy-Con™	NINTENDO	4,094,763	\$339.00	2.8%		
838288884	Beats by Dr. Dre Powerbeats Pro Bluetooth True Wireless Earbuds with Charging Case, Nav	BEATS BY DR. DRE	3,978,656	\$149.95	6.4%		
270679640	Luigi's Mansion 3, Nintendo Switch, [Physical Edition], 109482	NINTENDO	3,904,291	\$46.85	2.6%		
884437848	PS5 Console Horizon Forbidden West Bundle	SONY	3,771,351	\$569.00	19.0%		
720388718	Animal Crossing: New Horizons, Nintendo Switch, [Physical], 109505	NINTENDO	3,510,615	\$29.00	49.2%		
447565750	Sony PlayStation_PS5 Video Game Console (Digital Edition) - PlayStation - 5	SONY	3,463,872	\$554.89	5.2%		
849406731	Microsoft Xbox Series S Fortnite & Rocket League Bundle	MICROSOFT	3,454,855	\$259.00	23.0%		
493824815	Sony PlayStation 5, Digital Edition Video Game Consoles	SONY	3,389,660	\$614.99	5.8%		
1736740710	Sony PlayStation 5 Video Game Console	SONY	3,362,293	\$659.00	4.2%		
214311136	New Super Mario Bros U Deluxe, Nintendo, Nintendo Switch, 045496592691	NINTENDO	3,196,880	\$43.35	10.1%		
306029956	Nintendo Switch Lite Console, Turquoise	NINTENDO	3,104,944	\$189.00	5.0%		
435337706	Sony PlayStation 5 Digital Console with Extra Purple Dualsense Controller and Accessories	PLAYSTATION	2,930,812	\$749.99	1.0%		

#### • • • Video Games | Top-Sponsored Brands



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#### • • • Video Games | Most Visible Brands

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